

FORM **BE-9** U.S. DEPARTMENT OF COMMERCE  
(REV. 03/04) BUREAU OF ECONOMIC ANALYSIS

**MANDATORY—CONFIDENTIAL  
QUARTERLY SURVEY  
FOREIGN AIRLINE OPERATORS'  
REVENUES AND EXPENSES  
IN THE UNITED STATES**

**RETURN  
REPORTS  
TO**

U.S. Department of Commerce  
Bureau of Economic Analysis  
Balance of Payments Division (BE-58)  
Washington DC 20230

**SEE THE INSTRUCTIONS ON THE REVERSE.**

**A. Name of airline**

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**B. Address of airline**

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**C. Report for quarter ending:**

Item no.	Item	Amounts (Report in thousands of dollars)
1	Freight revenue on merchandise exported from, and imported into, the United States	\$
2	Shipping weights on which the freight revenues reported in item 1 were earned	Pounds
3	Expenses incurred in the United States TOTAL	\$
	a. Fuel and oil	\$
	b. Wages and salaries paid to employees in the United States	\$
	c. Agents' and brokers' fees and commissions for arrangement of freight and passenger transportation	\$
	d. Aircraft handling and terminal services	\$
	e. All other expenses	\$
4	Aircraft leasing expenses.	\$

**AUTHORITY**—This survey is being conducted pursuant to the International Investment and Trade In Services Survey Act, Pub. Law No. 472, 94th Congress, 90 Stat. 20259, 22 U.S.C. 3101 through 3108, as amended by Pub. Law 98-573 (hereinafter "the Act").

The filing of reports for this survey is MANDATORY under Section 5(b)(2) of the Act.

This survey has been approved by the Office of Management and Budget under the Paperwork Reduction Act (44 U.S.C. 3501, et seq.).

Notwithstanding any other provision of law, no person is required to respond to nor shall a person be subject to a penalty for failure to comply with a collection of information subject to the requirements of the Paperwork Reduction Act unless that collection of information displays a current valid OMB Control Number. The control number can be found at the top of the form.

**CONFIDENTIALITY**—The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

**PENALTIES**—Whoever fails to report may be subject to a civil penalty not exceeding \$10,000 and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (See Section 6 of the Act, 22 U.S.C. 3105.)

PERSON TO CONSULT CONCERNING QUESTIONS ABOUT THIS REPORT <i>Enter name and address</i>	TELEPHONE NUMBER		
	Area Code	Number	Extension

**CERTIFICATION** The undersigned official executing this certification on behalf of the respondent company hereby certifies that the information contained in this report is correct and complete to the best of his knowledge and belief.

Authorized official's signature	Title	Date
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Public reporting burden for this collection of information is estimated to average 8 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230, and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

## GENERAL INSTRUCTIONS

**Purpose of the report**—Reports are required to obtain quarterly data for use in estimating the international transactions accounts of the United States.

**Who must report**—Reports are required from U.S. offices, agents, or other representatives of foreign airline operators that transport passengers or freight and express to or from the United States.

**Exemption**—A U.S. person otherwise required to report is exempt from reporting if total covered revenues and total covered expenses incurred in the United States were each less than \$5,000,000 during the previous year or are expected to be less than \$5,000,000 during the current year.

**How to report**—Use this form to report information in accordance with the instructions and the definitions that are given here. Report revenues and expenses in thousands of U.S. dollars (for example, \$10,000,000.00 = \$10,000).

**Where to send report**—Return reports to the U.S. Department of Commerce, Bureau of Economic Analysis, Balance of Payments Division (BE-58), Washington, DC 20230 or file reports electronically using the Automated Survey Transmission and Retrieval (ASTAR) system. For more information on the ASTAR system, visit the Bureau's Web site <[www.bea.gov](http://www.bea.gov)>.

**Frequency**—A separate report should be completed for each calendar quarter and filed with the Department within 50 days after the end of the quarter.

**Assistance**—For assistance in filing this report, call (202) 606-9589 or 606-9559 during business days on Monday to Friday from 9:00 a.m. to 5:00 p.m. eastern time.

**United States**—Includes the 50 States, the District of Columbia, Puerto Rico, and U.S. possessions and territories.

**Foreign countries**—Consists of all other countries and areas.

## SPECIFIC INSTRUCTIONS

**Item 1**—Report revenue (whether collect or prepaid, in dollars and other currencies converted to dollars) derived from the carriage of freight and express to and from the United States only. Passenger revenues should not be reported.

**Item 2**—Report cargo shipping weights (in pounds) on which freight revenue reported in item 1 was earned.

**Item 3**—Report all the expenses that were incurred in the United States and that were associated with your carriage of both inbound and outbound freight and passengers.

**Item 3a, 3b, and 3c**—Self explanatory.

**Item 3d**—Please include expenses for aircraft repair, maintenance, storage, and cleaning; handling services for freight and passengers; and other airport terminal services. Aircraft modification and factory-type aircraft overhauls should be included in item 3e.

**Item 3e**—Please include all other expenses, such as port and landing fees; air traffic control services paid to the U.S. Government; aircraft modification and factory-type aircraft overhauls; and costs incurred in the operation of general headquarters, divisional offices, airline ticket offices, and all other costs for operation of freight and passenger facilities located in the United

States. These costs should cover, for example, catering, crew expenses (hotel and per diem), rent, utilities, legal fees, telephone and other communications equipment, and rental of tangible property except aircraft.

Exclude expenditures made abroad for which payments are made in the United States, that is, payments to petroleum companies in the United States for fuel and oil loaded on aircraft in foreign countries.

Exclude the following: administrative expenses charged to U.S. operations but not actually incurred in the United States; capital charges and transfers, such as payment of interest or principal on loans; depreciation on aircraft and ground equipment; and payments for purchases exported from the United States (such as aircraft parts and complete aircraft) for which Shippers Export Declarations were filed with the U.S. Customs Service.

**Item 4**—For aircraft leased from U.S. persons, report rental expenses for with-crew operating leases. Do not include expenses for aircraft leased without crew (operated by you). Do not include financial-type leases. A lease is classified as a financial lease if there is an intent to eventually take possession of the good. If the intent is just to rent the good for a limited period, this is classified as an operating lease. Rentals of other tangible property should be included in item 3e.