

#### **MANDATORY — CONFIDENTIAL\***

## SURVEY OF NEW FOREIGN DIRECT INVESTMENT IN THE UNITED STATES FORM BE-13A

(Report for Acquisition of a U.S. Business Enterprise)

Business Enterprise

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Due date: No later than 45 calendar days after the acquisition is completed.

#### HO MUST REPORT

A BE-13 report must be filed by & U.S. business enterprise when a foreign entity acquires all or part of the U.S. business enterprise, either directly, or indirectly through an existing U.S. affiliate, and

- (1) the total cost of the acquisition is greater than \$3 million, and
- (2) by this acquisition, at least 10 percent of the voting interest in the acquired entity is now held (directly, or indirectly through an existing U.S. affiliate) by the foreign entity.

#### REPORT:

- · Purchase of U.S. real estate (including land) that is intended for lease or sale without significant added construction.
- Establishment of a new U.S. business enterprise, that will not be dissolved, for the sole purpose of completely acquiring a single U.S. business enterprise within 30 days after the establishment. Consolidate the new U.S. business enterprise with the acquired U.S. business enterprise on a single BE-13A report.

#### DO NOT REPORT:

- · Purchase of U.S. real estate including land, or rights to land, on which you intend to perform construction. Report either as part of the establishment of a new U.S. affiliate (Form BE-13B) or as the expansion of an existing U.S. affiliate (Form BE-13D), whichever is applicable.
- Acquisition of additional voting interest in an existing U.S. affiliate in which a foreign entity already has a 10 percent voting interest. Report on Form BE-13 Claim for Exemption, only if contacted by BEA.
- Purchase of U.S. real estate to be held exclusively for personal use and not for profit-making purposes. Report on Form BE-13 Claim for Exemption, only if contacted by BEA.
- Certain private funds are exempt from filing Form BE-13A. Review exemption criteria on page 3, question 1, response option 5 of Form BE-13 Claim for Exemption.

#### **OTHER BE-13 FORMS**

Go to www.bea.gov/be13 for more information about other BE-13 forms.

Form BE-13B covers certain establishments of a new legal entity in the United States by a foreign entity.

Form BE-13D covers certain expansions of operations of existing U.S. affiliates.

Form BE-13E covers cost updates for previously filed Form BE-13B or BE-13D.

Form BE-13 Claim for Exemption covers certain transactions that are not required to be filed on Forms BE-13A, BE-13B, and BE-13D.

<sup>\*</sup>See page 11 for penalties and confidentiality statements.

## **BE-13A – Instructions and Contact Information**

INSTRUCTIONS  Monetary Values: Report in U.S. dollars round EXAMPLE – If amount is \$1,334,891.00, report				\$ Bil. Mil. Thous. Dols.  1 335,000
Percentages: Report ownership percentages	to a tent	h of one percent. E	XAMPLE	<sup>1</sup> _ <u>98.7</u> %
Estimates: If actual amounts are not available	, supply	estimates and spec	cify in the notes section.	
<b>Definitions:</b> Underlined terms are defined on p	page 12.			
Retention of copies: Retain a copy of each	BE-13 re	eport for three years	s beyond the report's original due date.	
This history and is properly the contact information of person to consult about the contact information of person of contact information of person of contact i		s beyond the report's original due date.  The service of the servi	its.	
O2O Name				
021 Street 1			Telephone Number  2	Extension 3
022 Street 2			Fax Number	
O23 City 1	State 2	Zip 3	E-mail Address	
Country 5				
your e-mail address for survey-related announce do not include any confidential business or personal CERTIFICATION	ements a onal info has bee	and to inform you ab rmation. n prepared in accor	ncrypted message to discuss questions relating to this bout secure messages. When communicating with BEA	by e-mail, please
024 Signature of Authorized Official		Date	Telephone Number	Extension 2
Name 1		Title 2	Fax Number 3 ()	

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#### **BE-13A – Acquisition Information**

#### Consolidating the Acquired U.S. Entity

Consolidated reporting by the acquired U.S. entity (see EXAMPLE 1): The acquired U.S. business enterprise (A) must file Form BE-13A on a fully consolidated domestic U.S. basis. Include in the consolidation every U.S. business enterprise (B) and (C), proceeding down each ownership chain, whose voting interest is more than 50 percent owned by the U.S. business enterprise directly above.

Exclude from the full consolidation all minority-owned U.S. business enterprises (D) and all foreign business enterprises owned by this U.S. business enterprise; however, include them on an equity basis when reporting financial information on page 10.

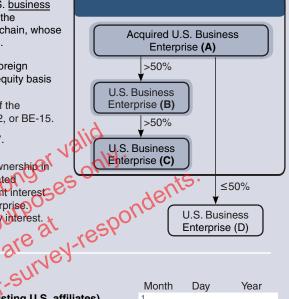
A minority-owned U.S. business enterprise must file a Form BE-13 Claim for Exemption if the minority-owned U.S. business enterprise has not previously filed a BE-13, BE-605, BE-12, or BE-15.

Hereinafter the consolidated U.S. businesses are considered to be the 'acquired U.S. entity'.

Business enterprise means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

Voting interest is the percent of ownership in the voting securities of an incorporated business enterprise, or an equivalent interest in an unincorporated business enterprise. forms are at Voting interest may not equal equity interest.

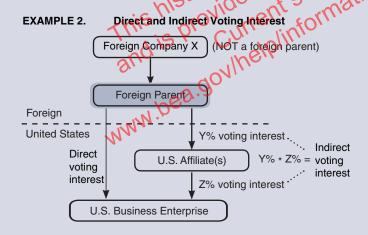
#### **EXAMPLE 1.**



#### **ACQUISITION INFORMATION**

1 What date did a foreign parent's voting interest (direct, and/or indirect through existing U.S. affiliates) in the acquired U.S. entity first reach on exceed 10 percent? See Example 2......

Month Dav



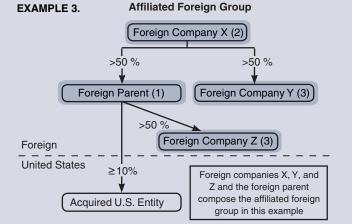
Foreign parent is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has a 10 percent or more voting interest (directly, and/or indirectly through existing U.S. affiliates) in the acquired U.S. entity.

Affiliate means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

- What was the total cost to all foreign parents' affiliated foreign groups (see EXAMPLE 3) and their U.S. affiliates for the acquisition that occurred on the date reported in 1?
  - Include the cost of voting interest and non-voting equity interest.

• Exclude the cost to any U.S. or foreign entity that is not affiliated with any of the foreign parents.

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#### Affiliated foreign group means:

- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the member above it.

(As used here, "entity" is synonymous with "person," as that term is used in the broad legal sense.)

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#### **BE-13A – Acquisition Information**

What was the legal name of the acquired U.S. entity at the time of the acquisition?

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105 1
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Did the acquired U.S. entity use any other names immediately before or after the acquisition?

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106 1 1
           YES - List and describe the names: 2
   1 2
           NO
```

Were any U.S. businesses established within the last 30 days solely to facilitate the complete acquisition, and will not be dissolved?

```
YES - List their names:
1 2
       NO
```

If the answer is "YES", consolidate the established entities with the acquired entity while answering the remaining questions on this BE-13A Form.

What is the acquired U.S. entity's employer dentification number used to file income and payroll taxes?

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109
Are there any U.S. <u>business enterprises</u> consolidated in or owned by, the acquired U.S. <u>entity</u>?
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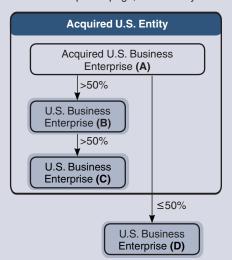
```
2
    No — SKIP to 9
```

8 What is the name of each U.S. business enterprise consolidated in, or owned by, the acquired U.S. entity? Include all consolidated U.S. business enterprises (B) and (C), and unconsolidated minority-owned U.S business enterprises (D), in EXAMPLE 4.

```
121 1
122
123 1
124
125 1
```

List additional entries on a separate page, if necessary.

#### **EXAMPLE 4.**



Business enterprise means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

Voting interest is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a general or limited partnership, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

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#### **BE-13A – Ownership Information**

#### OWNERSHIP INFORMATION FOR THE ACQUIRED U.S. ENTITY

As of the acquisition date reported in 11: **EXAMPLE 5.** Direct and Indirect Voting Interest How many foreign parents (direct, and/or indirect through U.S. (Repeated from page 3) affiliates) does the acquired U.S. entity have? See Example 5. Foreign Company X (NOT a foreign parent) Number of Foreign Parents. . . . Foreign Parent Foreign United States voting interest Foreign parent is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has Direct Existing U.S. Affiliate(s) \* Z% = Indirect a 10 percent or more voting interest (directly, and/or indirectly voting voting What are the names of all foreign parents and the percent of direct and indirect voting interest that each holds in the acquired U.S. entity to the acquired U.S. entity (see EXAMPLE 5... % )

DIRECTLY by for: through existing U.S. affiliates) in the acquired U.S. entity. interest voting interest interest What are the names of all <u>foreign parents</u> and the percent of direct and indirect <u>voting interest</u> that each holds in the acquired the INDIRECT Voting TOTAL Voting Interest, Through Interest Existing U.S. Affiliates 191 % 192 % 193 194 % What percent of voting interest in the acquired U.S. entity (see EXAMPLE 6) is held: A. DIRECTLY by foreign parents? **B.** DIRECTLY by existing U.S. <u>affiliates</u> of the <u>foreign parents</u>?.....151 D. DIRECTLY by other foreign entities? Total of 11 A through 11 D must sum to 100.0% **EXAMPLE 6. Different Types of Ownership** (direct by foreign parent) (direct by U.S. affiliate) (direct by other foreign entity) Foreign Parent Foreign Parent Other Foreign Entity Foreign Foreign Y% voting interest **United States United States** Existing U.S. Affiliate(s) 11 D Y% \* Z% ≥ 10% ≥10% <10% voting 11 A Z% voting interest (direct by other U.S. entity) voting interest interest Existing U.S. Affiliate(s) Other U.S. Entity 11 B 11 C ≤90% voting interest

Acquired U.S. Entity

#### BE-13A - Existing U.S. Affiliates

#### **EXISTING U.S. AFFILIATES**

As of the acquisition date reported in 11:

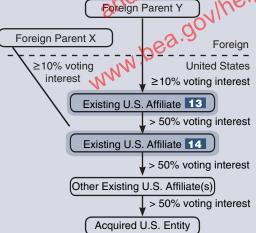
- Does any one existing U.S. affiliate DIRECTLY own more than 50 percent of the voting interest in the acquired U.S. entity?
  - Yes Please provide an organizational chart, as of the date of the acquisition. CONTINUE to 13.
    - <sup>1</sup> 2 No - SKIP to 15.
- 13 What are the legal name, address, and BEA ID (if it has one) of the existing U.S. affiliate that, proceeding up the ownership chain from the acquired U.S. entity, is the first that is NOT more than 50 percent directly owned by another existing U.S. affiliate? See EXAMPLES 7 and 8.
- EXAMPLE 7. Identifying the U.S. Affiliates Urent Y

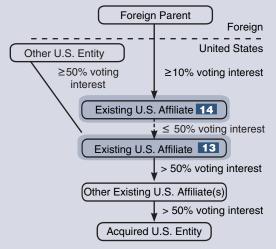
  Foreign Parent Y

  Foreign Parent X

  Example 10% voting interest with the property of the p

**EXAMPLE 8.** Identifying the U.S. Affiliates





14 What are the legal name, address, and BEA ID (if it has one) of the existing U.S. affiliate that, proceeding up the ownership chain from the acquired U.S. entity, is the first that is at least 10 percent DIRECTLY owned by a foreign parent?

See EXAMPLES 7 and 8 above.

If it is the same existing U.S. affiliate as in 13, write "same" in the name field.

Name 1		
Street 1	Street 2 3	
City 4	State 5	Zip 6
Country 7		
BEA ID		

NOTE: If there is more than one foreign parent (direct, and/or indirect through existing U.S. affiliates), complete 15 through 27 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

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#### **BE-13A Identifying Foreign Parent Number**

NOTE: If there is more than one foreign parent (direct, and/or indirect through existing U.S. affiliates), complete 15 through 27 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

#### **IDENTIFYING THE FOREIGN PARENT**

#### 15 What is the name of this foreign parent?

If this foreign parent is an individual who owns 10 percent of the voting interest (directly, and/or indirectly through existing U.S. affiliates) in the acquired U.S. entity, write "individual" instead of the individual's name.

201 1

Foreign parent is the FIRST entity incorporated outside the United

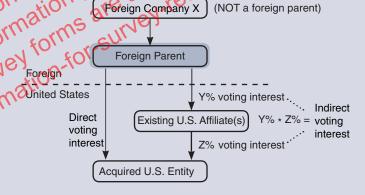
States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, or indirectly through existing U.S. affiliates) in the acquired U.S. entity.

unincorporated business enterprise or an equivalent interest in an unincorporated business enterprise, including a branch or partnership.

In a general or limited partnership.

- be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the www.bea. operating agreement.





#### 16 What is this foreign parent's country of incorporation?

If the foreign parent is an individual or government, provide the country of residence. For individuals who do not reside in their country of citizenship, please follow the guidelines for country of residence on page 12.

Country of Foreign Parent		
	202	

#### 17 What is this foreign parent's industry code?

- Select the category below which best describes the PRIMARY activity of the SINGLE entity named as the foreign parent. (The codes are also listed on page 11.)
- DO NOT base the code on the worldwide sales of all consolidated subsidiaries of the foreign parent.
- If the UBO is an individual, select the category "05 Individual."

203 1

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#### BE-13A – Identifying the Ultimate Beneficial Owner for Foreign Parent Number

#### **IDENTIFYING THE ULTIMATE BENEFICIAL OWNER (UBO)**

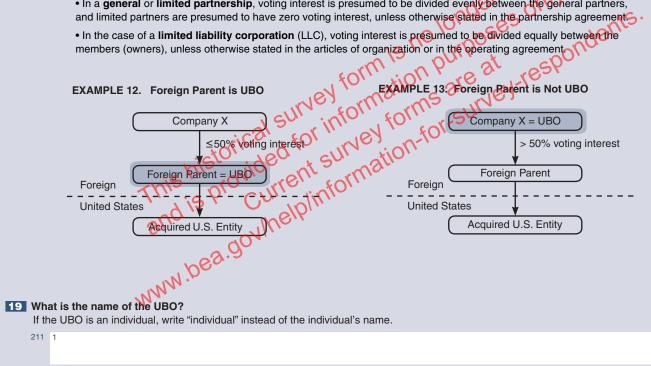
#### 18 Is this foreign parent also the ultimate beneficial owner (UBO)? (See EXAMPLES 12 and 13)

- · The UBO is the entity, proceeding up the ownership chain that includes the foreign parent, whose voting interest is not more than 50 percent owned by another entity.
- If the foreign parent is owned or controlled more than 50 percent by another entity, then the foreign parent is NOT the UBO.

```
Yes — SKIP to 21
2
     No
```

Voting interest is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a general or limited partnership, voting interest is presumed to be divided even between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.



If the UBO is an individual, write "individual" instead of the individual's name.

#### 20 What is the UBO's country of incorporation?

If the UBO is an individual or government, provide the country of residence. For individuals who do not reside in their country of citizenship, please follow the guidelines for country of residence on page 12.

Country of UBO	
	212

#### 21 What is the UBO's industry code?

- Select the category below which best reflects the consolidated worldwide sales of the UBO, including all majority-owned subsidiaries. (The codes are also listed on page 11.)
- If the UBO is an individual, select the category "05 Individual."
- Do not use code 14 unless you receive permission from BEA.

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#### BE-13A – Information for Foreign Parent Number **PRIOR OWNERSHIP** 11 22 Did this foreign parent hold voting interest (directly, and/or indirectly through existing U.S. affiliate ) in Yes the acquired U.S. entity immediately prior to the acquisition date reported in 12? 1 2 No — SKIP to 26 Percent of Voting Interest What was the percent of voting interest, to a tenth of one percent, that this foreign parent held (directly, and/or indirectly through existing U.S. affiliates) in the acquired U.S. entity prior to the acquisition date reported in 12.....301 Month Day 24 What was the date that the voting interest reported in 23 was acquired?..... Mil. Thous. Dols. .000 TRANSACTION INFORMATION 26 What was the total cost to this foreign parent's affiliated foreign group (see EXAMPLE 14) and its U.S. offiliated for the commitment in the second and its U.S. affiliates for the acquisition that occurred on the date reported in 11? If there is only one foreign parent, this is the same as the total cost reported in 2. . If there is more than one foreign parent, the sum of the cost for each should match the Include the cost of voting interest and non-voting equity interest. Exclude the cost to any U.S. entity that is not affiliated with this foreign parent. \$ Bil. Mil. Thous. Dols. .000 **EXAMPLE 14.** Affiliated Foreign Group (Repeated Foreign Company X (2) Affiliated foreign group means: from page 3) (1) the foreign parent, (2) any foreign entity, proceeding up the foreign parent's >50 % >50 % ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not Foreign Parent (1) Foreign Company Y (3) owned more than 50 percent by another foreign entity, and (3) any foreign entity, proceeding down the ownership >50 % chain(s) of each of these members, which is owned more than 50 percent by the member above it. Foreign Company Z (3) Foreign **United States** (As used here, "entity" is synonymous with "person," ≥10% Foreign companies X, Y, and as that term is used in the broad legal sense.) Z and the foreign parent compose the affiliated foreign Acquired U.S. Entity group in this example

# PEBT AND EQUITY BETWEEN THE AFFILIATED FOREIGN GROUP (AFG) AND U.S. AFFILIATES Por the acquisition, how much did: A. This affiliated foreign group DIRECTLY pay to the seller (prior owner) of the acquired U.S. entity as consideration (cash or equity)? B. This affiliated foreign group DIRECTLY loan to the acquired U.S. entity? C. This affiliated foreign group invest in existing U.S. affiliates as cash or equity? D. This affiliated foreign group loan to existing U.S. affiliates? NOTE: If there is more than one foreign parent (direct, and/or indirect through existing U.S. affiliates), complete 15 through 27 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

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#### **BE-13A – Financial and Operating Information**

#### FINANCIAL AND OPERATING INFORMATION

Report the acquired U.S. entity's financial and operating information for the most recently completed fiscal year. If this information is not available, provide estimates and indicate such in the notes section on page 2.

Reminder: The acquired U.S. entity includes the acquired U.S. business enterprise and all U.S. business enterprises, proceeding down an ownership chain from the acquired U.S. <u>business enterprise</u>, whose <u>voting interest</u> is more than 50 percent owned by the U.S. <u>business enterprise</u> directly above it. For additional information, see 'Consolidating the Acquired U.S. Entity' on page 3.

For 29 through 32, include on an equity basis all foreign <u>business enterprises</u> owned by the acquired U.S. <u>business enterprises</u> owned 50 percent or less by the acquired U.S. <u>business enterprises</u> .	rprise and a	II U.S.
	Month Da	ay Year
What is the ending date for the most recently completed fiscal year that ended on, or before, the acquisition date reported in 1?	/_	_/
As of the date reported in 28, what were the acquired U.S. entity's:	\$ Bil. Mi	. Thous. Dols.
29 Assets?	elic	,000
30 Liabilities?		,000
31 Annual sales or gross operating revenues?		,000
32 Annual net income (loss) after provision for income taxes? (1)		,000
What is the ending date for the most recently completed fiscal year that ended on, or before, the acquisition date reported in 128, what were the acquired U.S. entity's:  29 Assets?  30 Liabilities?  31 Annual sales or gross operating revenues?  400  32 Annual net income (loss) after provision for income taxes?  401  33 Number of employees?  402  403  404  405  406  407  408  408  409  409  409  409  409  400  400	eration. or the year.	
35 Major products and/or services involved in the activities identified in 34 ?  If a product, also state what is done to it, i.e., whether it is mined, manufactured, sold at wholesale, transported, package	ed, etc.	
421 1		
Select the category below which best describes the industry in which the acquired U.S. entity had the largest amount of operating revenues. (See list on page 13 or go to <a href="https://www.bea.gov/NAICS2017">www.bea.gov/NAICS2017</a> for detailed descriptions.)	sales or gro	SS
As of the date reported in 28:		
37 In which state was the acquired U.S. entity located?		

- 37 In which state was the acquired U.S. entity located?
  - If the acquired U.S. entity operates in more than one state, then select the state where the greatest number of the employees are based.
  - If there are no employees and there is no physical location, then select the state of incorporation.

422 1

38 Did the acquired U.S. entity conduct research and development activities?

Yes 1 2

RETURN TO COVER PAGE FOR FILING INSTRUCTIONS

#### **SURVEY INFORMATION**

**Purpose:** This survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing U.S. affiliates of foreign companies to establish a new production facility. The data collected on the survey are used to measure the amount of new foreign direct investment in the United States, assess the impact on the U.S. economy, and based on this assessment, make informed policy decisions regarding foreign direct investment in the United States.

**Authority:** This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended), hereinafter "the Act", and the filing of reports is MANDATORY pursuant to Section 5(b)(2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in 15 CFR Part 801.

**Penalties:** Whoever fails to report may be subject to a civil penalty of not less than \$4,450, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both (22 U.S.C. 3105). Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

**Respondent burden:** Public reporting burden for this BE-13A form is estimated to average 2.5 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information including suggestions for reducing burden, to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Boad, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0035, Washington, DC 20503.

Confidentiality: The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through security monitoring of the BEA information systems.

#### FOREIGN PARENT AND UBO INDUSTRY CODES

Note: "ISI codes" are International Surveys Industry codes, as given in the *Guide to Industry Classifications for International Surveys, 2017,* available at <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>. See the Summary of Industry Classifications on page 13 of this form.

- 01 Government and government-owned or -sponsored enterprise, or quasi-government organization or agency
- 02 Pension fund Government run
- 03 Pension fund Privately run
- 04 Estate, trust, or nonprofit organization
- 05 Individual

## Private business enterprise, investment organization, or group engaged in:

- **06** Insurance (ISI codes 5242, 5243, 5249)
- **07** Agriculture, forestry, fishing and hunting (ISI codes 1110–1140)
- 08 Mining (ISI codes 2111-2127)
- 09 Construction (ISI codes 2360-2380)
- 10 Transportation and warehousing (ISI codes 4810–4939)
- 11 Utilities (ISI codes 2211-2213)
- 12 Wholesale and retail trade (ISI codes 4231-4540)
- 13 Banking, including bank holding companies (ISI codes 5221 and 5229)
- **14** Holding companies, excluding bank holding companies (ISI codes 5512 and 5513)
- 15 Other finance (ISI codes 5223, 5224, 5231, 5238, that part of ISI code 5252 that is not estates and trusts, and ISI code 5331)
- 16 Real estate (ISI code 5310)

- **17** Information (ISI codes 5111–5191)
- 18 Professional, scientific, and technical services (ISI codes 5411-5419)
- 19 Other services (ISI codes 1150, 2132, 2133, 5321, 5329, and 5611–8130)

## Manufacturing, including fabricating, assembling, and processing of goods:

- 20 Food (ISI codes 3111-3119)
- 21 Beverages and tobacco products (ISI codes 3121 and 3122)
- 22 Pharmaceuticals and medicine (ISI code 3254)
- 23 Other chemicals (ISI codes 3251–3259, except 3254)
- 24 Nonmetallic mineral products (ISI codes 3271–3279)
- 25 Primary and fabricated metal products (ISI codes 3311-3329)
- 26 Computer and electronic products (ISI codes 3341-3346)
- 27 Machinery (ISI codes 3331-3339)
- 28 Electrical equipment, appliances and components (ISI codes 3351-3359)
- 29 Motor vehicles and parts (ISI codes 3361-3363)
- 30 Other transportation equipment (ISI codes 3364-3369)
- **31** Other manufacturing (ISI codes 3130–3231, 3261, 3262, 3370–3399)
- **32** Petroleum manufacturing, including integrated petroleum and petroleum refining without extraction (ISI codes 3242–3244)

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#### **DEFINITIONS**

**Affiliate** means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

#### Affiliated foreign group means:

- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity; and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the member above it.

**Branch** means the operations or activities conducted by an entity in a different location in its own name rather than through an incorporated entity.

**Business enterprise** means any organization, association, branch, or venture that exists for profit making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

Country of residence for individuals who do not reside in their country of citizenship is determined using the following guidelines:

- Individuals who reside, or expect to reside, outside their country of citizenship for less than one year are considered to be residents of their country of citizenship.
- (2) Individuals who reside, or expect to reside, outside their country of citizenship for one year or more are considered to be residents of the country in which they are residing, except as provided in (3) below.
- (3) If an owner or employee of a business enterprise resides outside the country of location of the enterprise for one year or more for the purpose of furthering the business of the enterprise, and the country of the business enterprise is the country of citizenship of the owner or employee, then the owner or employee is considered a resident of the country of citizenship provided he or she intends to return within a reasonable period of time.
- (4) Individuals and members of their immediate families who reside outside their country of citizenship as a result of employment by the government of that country – diplomats, consular officials, members of the armed forces, etc. – are considered to be residents of their country of citizenship.

**Direct investment** means the ownership or control, directly or indirectly, by one entity of 10 percent or more of the voting interest in a business enterprise.

**Entity** (as used here, "entity" is synonymous with "person," as that term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government-sponsored agency).

**Foreign**, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

**Foreign direct investment in the United States** means the ownership or control, directly or indirectly, by one foreign investor of 10 percent or more of the voting securities of an incorporated U.S. business enterprise or an equivalent interest in an unincorporated U.S. business enterprise, including a branch or partnership.

**Foreign parent** is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, and/or indirectly through existing U.S. affiliates) in the acquired U.S. entity.

**Minority-owned U.S. business enterprise** means a U.S. business enterprise in which the U.S. business enterprise above it in an ownership chain holds 50 percent or less direct voting interest.

**Research and development** (R&D) is planned, creative work aimed at discovering new knowledge or developing new or significantly improved goods and services. This includes

- (1) activities aimed at acquiring new knowledge or understanding without specific immediate commercial application or use (basic research);
- (2) activities aimed at solving a specific problem or meeting a specific commercial objective (applied research); and
- (3) systematic use of research and practical experience to produce new or significantly improved goods, services, or processes (development).

R&D does NOT include expenditures for costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project; market research; efficiency surveys or management studies; literary, artistic, or historical projects, such as films, music, or books and other publications; prospecting or exploration for natural resources.

**Ultimate beneficial owner** (UBO) means the entity, proceeding up the ownership chain that includes the foreign parent, which is not more than 50 percent owned or controlled by another entity.

**United States**, when used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

**U.S. affiliate** means an affiliate located in the United States in which a foreign entity has a direct investment.

**Voting interest** is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a **general** or **limited partnership**, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a **limited liability corporation** (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

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# **SUMMARY OF INDUSTRY CLASSIFICATIONS (ISI codes)**For a full description of each classification, see <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>

Agric	culture, Forestry, Fishing, and Hunting	3334	Ventilation, heating, air-conditioning,	5121	Motion picture and video industries
1110	Crop production		and commercial refrigeration equipment		Sound recording industries
1120	Animal production	3335	Metalworking machinery	5151	Radio and television broadcasting
1130	Forestry and logging	3336		5152	
	Fishing, hunting, and trapping	2220	transmission equipment	5173	Wired and wireless telecommunications carriers
	Support activities for agriculture and forestry	3339 3341	Other general purpose machinery Computer and peripheral equipment	5174	
Minir			Communications equipment	5179	Other telecommunications
	Oil and gas extraction	3343	Audio and video equipment	5182	
2121 2123	Nonmetallic minerals	3344	Semiconductors and other electronic components	5191	Other information services
	Iron ores	3345		Finar	nce and Insurance
2125	Gold and silver ores	2246	and control instruments	5221	Depository credit intermediation (Banking)
	Copper, nickel, lead, and zinc ores	3346	Manufacturing and reproducing magnetic and optical media	5223	Activities related to credit intermediation
	Other metal ores	3351	Electric lighting equipment	5224	Non-depository credit intermediation, except branches and agencies
	Support activities for oil and gas operations Support activities for mining, except for oil and		Household appliances	5229	Nondepository branches and agencies
2100	gas operations	3353		5231	Securities and commodity contract
Utilit	•	3359	Other electrical equipment and components	2/	intermediation and brokerage
	Electric power generation, transmission, and	3361	Motor vehicles  Motor vehicle bodies and trailers	5238	Other financial investment activities and
2211	distribution	3363	Motor vehicle parts	all	exchanges Agencies, brokerages, and other insurance
2212	Natural gas distribution	3364	Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment	5242	related activities
	Water, sewage, and other systems	3365	Railroad rolling stock	5243	Insurance carriers, except direct life insurance
Cons	struction	3366	Ship and boat building	A 10	carriers
2360	Construction of buildings	3369	Other transportation equipment	5249	Direct life insurance carriers
	Heavy and civil engineering construction	3370	Furniture and related products Medical equipment and supplies  Other miscelleneous manufacturing	5252	Funds, trusts, and other financial vehicles
2380	Specialty trade contractors	3399	Other miscellaneous manufacturing	Real	Estate and Rental and Leasing
	ufacturing	Whal	Other transportation equipment Furniture and related products Medical equipment and supplies Other miscellaneous manufacturing esale Trade, Durable Goods Motor vehicles and motor vehicle parts and supplies	5310	Real estate
	Animal foods	4231	Motor vehicles and motor vehicle	5321	
	Grain and oilseed milling	,201	parts and supplies	5329	Other rental and leasing services
3113	Sugar and confectionery products  Fruit and vegetable preserving and specialty	4232	Furniture and home furnishing	5331	Lessors of nonfinancial intangible assets, except copyrighted works
0114	foods	4233	Lumber and other construction materials	Dunfa	
3115	Dairy products		Professional and commercial	Servi	essional, Scientific, and Technical
3116	Meat products	1225	equipment and supplies  Metal and mineral (except petroleum)		Legal services
3117	Seafood product preparation and packaging Bakery products and tortillas	4236	Electrical and electronic goods		Accounting, tax preparation, bookkeeping, and
3118	Other food products	4237	Hardware, and plumbing and heating		payroll services
3121	Other food products Beverages	O,	equipment and supplies		Architectural, engineering, and related services
	Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco Textile mills Taytile product mills	4238	Machinery, equipment, and supplies		Specialized design services
	Textile mills	- 11	Miscellaneous durable goods	5415 5416	Computer systems design and related services Management, scientific, and technical consulting
	Textile product Tillio	Whol	esale Trade, Nondurable Goods	5410	services
	Apparel		Paper and paper product	5417	Scientific research and development services
	Leather and allied products Wood products		Drugs and druggists' sundries		Advertising, public relations, and related services
3221			Apparel, piece goods, and notions Grocery and related product	5419	Other professional, scientific, and technical
3222	Converted paper products	4245	Farm product raw material		services
3231	Printing and related support activities	4246	Chemical and allied products		gement of Companies and Enterprises
	Integrated petroleum retining and extraction		Petroleum and petroleum products	5512	Holding companies, except bank holding
3243 3244	Petroleum refining without extraction Asphalt and other petroleum and coal products	4248	Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods	5513	companies Corporate, subsidiary, and regional management
3251				0010	offices
3252	Resins, synthetic rubbers, and artificial and		esale Trade, Electronic Markets and ts and ts and	Admi	nistrative and Support and Waste
	synthetic fibers an filaments		Wholesale electronic markets and		gement and Remediation Services 5611
3253		0.	agents and brokers	Office	administrative services
3254	chemicals Pharmaceuticals and medicines	Retai	il Trade		Facilities support services
3255	Paints, coatings, and adhesives		Motor vehicle and parts dealers		Employment services
3256	Soap, cleaning compounds, and toilet	4420	Furniture and home furnishings		Business support services Travel arrangement and reservation services
	preparations	4431	Electronics and appliance		Investigation and security services
3259	Other chemical products and preparations	4440	Building material and garden	5617	
3261 3262	Plastics products	4450	equipment and supplies dealers Food and beverage	5619	
32/1	Rubber products Clay products and refractories		Health and personal care	5620	Waste management and remediation services
3271 3272	Clay products and refractories	4461	Health and personal care Gasoline stations	5620 <b>Educ</b>	ational Services
3272 3273	Clay products and refractories Glass and glass products Cement and concrete products	4461 4471 4480	Health and personal care Gasoline stations Clothing and clothing accessories	5620 <b>Educ</b>	
3272 3273 3274	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products	4461 4471 4480 4510	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music	5620 <b>Educ</b> 6110	ational Services
3272 3273 3274 3279	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products	4461 4471 4480 4510 4520	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise	5620 Educ 6110 Healt 6210	ational Services Educational services
3272 3273 3274 3279 3311	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills	4461 4471 4480 4510 4520 4530	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers	5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6220	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals
3272 3273 3274 3279	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel	4461 4471 4480 4510 4520 4530 4540	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers	5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6220 6230	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities
3272 3273 3274 3279 3311 3312 3313	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b>	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers sportation and Warehousing	5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6220 6230 6240	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance
3272 3273 3274 3279 3311 3312	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum)	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b>	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation	5620 Educ 6110 Healt 6210 6220 6230 6240 Arts,	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation
3272 3273 3274 3279 3311 3312 3313	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations	5620 Educ 6110 Healt 6210 6220 6230 6240 Arts,	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related
3272 3273 3274 3279 3311 3312 3313 3314	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers  sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation	5620 Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries
3272 3273 3274 3279 3311 3312 3313	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation	5620 Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation	Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110 7121 7130	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Pipeline transportation Pipeline transportation Pipeline transportation of crude oil, refined	5620  Educ 6110  Heali 6210 6220 6230 6240  Arts, 7110  7121 7130  Acco	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3324 3325	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation	Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110 7121 7130 Acco 7210	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850 4863	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation	Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110 7121 7130 Acco 7210 7220	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products,	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850 4863	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Track transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation	Educ 6110 Heali 6210 6220 6230 6240 Arts, 7110 7121 7130 Acco 7210 7220	ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4849 4850 4863 4868 4870 4868	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers	Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110 7121 7130 Acco 7210 7220 Other 8110 8120	ational Services Educational services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326 3327	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities	4461 4471 4480 4510 4520 4530 4540 <b>Tran</b> : 4810 4821 4833 4839 4840 4850 4863 4868 4870 4880 4920 4932	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire	Educ 6110 Healt 6210 6220 6230 6240 Arts, 7110 7121 7130 Acco 7210 Other 8110	ational Services Educational services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services Religious, grantmaking, civic, professional,
3272 3273 3274 3279 3311 3312 3313 3314 3321 3322 3323 3324 3325 3326 3327 3328 3329	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities Other fabricated metal products	4461 4471 4480 4510 4520 4530 4540 <b>Tran</b> : 4810 4821 4833 4839 4840 4863 4863 4868 4870 4868 4920 4932 4939	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Trusit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire Other warehousing and storage	Educ 6110 Healt 6210 6220 6230 6240 7110 7121 7130 Acco 7210 7220 Other 8110 8120 8130	ational Services Educational services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326 3327	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities Other fabricated metal products Agriculture, construction, and mining	4461 4471 4480 4510 4520 4530 4540 <b>Tran</b> : 4810 4821 4833 4839 4840 4863 4863 4868 4870 4868 4920 4932 4939	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire Other warehousing and storage mation	5620  Educ 6110  Healt 6210 6220 6230 6240  Arts, 7110  7121 7130 Acco 7210 7220  Other 8110 8120 8130	ational Services Educational services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations c Administration
3272 3273 3274 3279 3311 3312 3313 3314 3321 3322 3323 3324 3325 3326 3327 3328 3329	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities Other fabricated metal products	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4863 4863 4868 4920 4932 4939 <b>Infor</b> 5111	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Patil transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire Other warehousing and storage mation Newspaper, periodical, book, and directory publishers	5620  Educ 6110  Healt 6210 6220 6230 6240  Arts, 7110  7121 7130 Acco 7210 7220  Other 8110 8120 8130	ational Services Educational services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations
3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3324 3325 3326 3327 3328	Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers Hardware Spring and wire products Machine shop products, turned products, and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities Other fabricated metal products Agriculture, construction, and mining machinery	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4863 4863 4868 4920 4932 4939 <b>Infor</b> 5111	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire Other warehousing and storage mation Newspaper, periodical, book, and directory	5620  Educ 6110  Healt 6210 6220 6230 6240  Arts, 7110  7121 7130 Acco 7210 7220  Other 8110 8120 8130	ational Services Educational services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation Food services and drinking places r Services Repair and maintenance Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations c Administration

Page 13 FORM BE-13A (REV. 01/2020)



#### **MANDATORY — CONFIDENTIAL\***

# SURVEY OF NEW FOREIGN DIRECT INVESTMENT IN THE UNITED STATES FORM BE-13B

(Report for Establishment of a New U.S. Business Enterprise)

005 3

If you received a letter from BEA with a Lead ID, please enter it here:

Electronic filing:	Go to www.bea.gov/efile for details	Nan	ne and mailing address of U.S. Business Enterpri	se	
Fax reports to:	(301) 278-9504	010	Company Name		
Mail reports to:	U.S. Department of Commerce Bureau of Economic Analysis Direct Investment Division, BE-49(NI)	011	In Care Of 1	ndent	<b>5</b> ·
	4600 Silver Hill Road Washington, DC 20233		1 2 2 2011 4 200		
Deliver reports to:	U.S. Department of Commerce Bureau of Economic Analysis	013	spermation pare at responsition pare at the survey responsitio		
	Direct Investment Division, BE-49(NI) 4600 Silver Hill Road	014	Steel 2 FOLL SO.		
Assistance:	Suitland, MD 20746  E-mail: be13@beadov	015 <b>S</b>	This tion	State 2	Zip 3
Accionation.	Telephone: (301) 278-9419 Copies of form: www.bea.gov/be13	nf	Carulin		

Due date: No later than 45 calendar days after the new legal entity is established.

#### WHO MUST REPORT

A BE-13B report must be filed by a U.S. business enterprise when a foreign entity, or an existing U.S. affiliate of a foreign entity, establishes a new legal entity in the United States, and

- (1) The projected total cost to establish and fully operationalize the new legal entity is greater than \$3 million, and
- (2) the foreign entity owns 10 percent or more of the new business enterprise's voting interest (directly, or indirectly through an existing U.S. affiliate).

#### REPORT:

- · Creation of a new legal entity whether incorporated or unincorporated, including a branch.
- Construction of real estate intended for lease or sale.

  If the construction is for purposes of an expansion, see the instructions for reporting as an expansion on Form BE-13D.
- · Creation of a new legal entity even if it does not have physical operations.
- Purchase of U.S. real estate including land, or rights to land, on which you intend to perform construction.
   If the construction is for purposes of an expansion, see the instructions for reporting as an expansion on Form BE-13D.

#### DO NOT REPORT:

- Purchase of U.S. real estate that is intended for lease or sale without significant added construction.
   This is deemed to be an acquisition of a U.S. business enterprise and should be reported on Form BE-13A.
- The creation of a holding company that is being set up with less than \$60 million, solely to acquire at least one target company within 180 days, and then will be dissolved.
- Establishment of a new legal entity created for the sole purpose of acquiring a single entity within 30 days after the establishment. Consolidate the new legal entity with the acquired entity in a single report on the BE-13A.
- Certain private funds are exempt from filing Form BE-13B.
   Review exemption criteria on page 3, question 1, response option 5 of Form BE-13 Claim for Exemption.

#### **OTHER BE-13 FORMS**

Go to <a href="https://www.bea.gov/be13">www.bea.gov/be13</a> for more information about other BE-13 forms.

Form BE-13A covers certain acquisitions of a U.S. business enterprise by a foreign entity.

Form BE-13D covers certain expansions of operations of existing U.S. affiliates.

Form BE-13E covers cost updates for previously filed Form BE-13B or BE-13D.

Form BE-13 Claim for Exemption covers certain transactions that are not required to be filed on Forms BE-13A, BE-13B, and BE-13D.

\*See page 11 for penalties and confidentiality statements.

## **BE-13B – Instructions and Contact Information**

Мо	STRUCTIONS  netary Values: Report in U.S. dollars ro AMPLE – If amount is \$1,334,891.00, repo						\$ Bil. Mil. Thous. Dols.  1 335,000
Pei	rcentages: Report ownership percentag	jes to a ter	nth of one percent. E	EXAMPLE			98.7%
Est	timates: If actual amounts are not availa	ble, supply	estimates and spe	cify in the notes	s section.		
De	finitions: Underlined items are defined o	n page 12					
Re	tention of copies: Retain a copy of each	ch BE-13 r	eport for three year	s beyond the re	port's original	due date.	
Prov	tention of copies: Retain a copy of each service.  This hist and is a copy of each service.  NTACT INFORMATION vide information of person to consult all Name 1			rm is no rmation rmation-f nation-f	olonge's purpos s are a or-surv	r Valle ses only. ey-responde	nts.
021	Street 1			Telephone Number	)	_	Extension 3
022	Street 2			Fax Number			
023	City 1	State 2	Zip 3	E-mail Address 4			
your	Country  NOTE: BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.						
CEI	RTIFICATION						
The	undersigned official certifies that this repo urate including estimates that may have be			dance with the	applicable ins	structions, is complete, a	nd is substantially
	Signature of Authorized Official		Date	Telephone Number	)	-	Extension 2
025	Name 1		Title 2	Fax Number 3			

Page 2 FORM BE-13B (REV. 01/2020)

#### BE-13B - New U.S. Business Enterprise Information

#### **NEW U.S. BUSINESS ENTERPRISE INFORMATION**

#### Is the new U.S. business enterprise a holding company?

A holding company is a businesses engaged in holding the securities or financial assets of companies and enterprises for the purpose of owning a controlling interest in them or influencing their management decisions. Businesses in this industry do not manage the day-to-day operations of the firms whose securities they hold.

- 100 Yes - Select every statement below that applies to the new U.S. business enterprise (holding company):
  - It is being set up solely for the purpose of acquiring or establishing at least one other U.S. business enterprise.
  - The initial capitalization, including debt and equity, of the holding company is \$60 million or less.
  - 4 С The acquisition or establishment is occurring within 180 days of the creation of the holding company.
  - The **holding company** will be dissolved after the acquisition or establishment?

If all four options A-D were selected, then the new U.S. business enterprise (holding company) can file a Form BE-13 Claim for Exemption instead of completing the rest of this form.

- The new U.S. <u>business enterprise</u> (holding company) was established solely to make a single acquisition within 30 days. OKMS are allowed to a source of the superior survey to superior survey to superior s Do not file this establishment on a Form BE-13B, report it with the acquisition on a single Form BE-13A.
- 1 2 No

Mil. Thous. Dols.

.000

- 2 What date was the new U.S. business enterprise established? What is the total expected cost to all foreign parents affiliated foreign groups (AFG, see EXAMPLE 1) and their U.S. affiliates to set up the new U.S. business enterprise?

#### INCLUDE:

- Actual expenditures from past years and expected expenditures for current and future years.
- The cost of voting interest and non-voting equity interest.
- All expenses to set up the new business including, but not limited to: land; property, plant and equipment expenditures; intellectual property rights; fees, taxes, permits, licenses, and miscellaneous other costs.

#### **EXCLUDE:**

. The cost to any U.S. or foreign entity that is not affiliated with any of the foreign parent

od with arry of the toroigh parents.	1
al cost	

#### Affiliated foreign group means

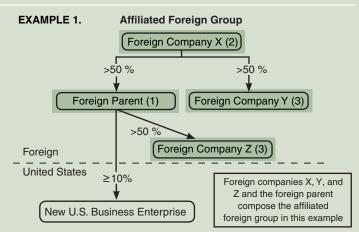
- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the member above it.

(As used here, "entity" is synonymous with "person," as that term is used in the broad legal sense.)

Affiliate means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

Business enterprise means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

Entity (as used here, "entity" is synonymous with "person," as that term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a governmentsponsored agency).



Foreign parent is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, or indirectly through existing U.S. affiliates) in the new U.S. business enterprise.

Voting interest is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise, including a branch or partnership.

- In a general or limited partnership, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

FORM BE-13B (REV. 01/2020) Page 3

#### BE-13B - New U.S. Business Enterprise Information What is the legal name of the new U.S. business enterprise? What is the employer identification number of the new U.S. business enterprise used to file income and payroll taxes? Primary Other 109 6 Is the address of the new U.S. business enterprise different from the address on the cover page? OWNERSHIP INFORMATION FOR THE NEW U.S. BUSINESS ENTERPRISE How many foreign parents (direct, and indirect through U.S. affiliates) Tes - Provide address: Street 1 Street 1 Street 1 Street 2 ONIV Street 2 Street 2 ONIV Street 1 Street 1 Street 2 ONIV Street 2 ONIV Street 2 ONIV Street 1 Street 2 ONIV Street 2 ONIV Street 2 ONIV Street 2 ONIV Street 1 Street 1 Street 1 Street 1 Street 2 ONIV Street 2 ONIV Street 2 ONIV Street 2 ONIV Street 1 Street 1 Street 1 Street 2 ONIV Street 1 Street 1 Street 1 Street 1 Street 1 Street 2 ONIV Street 1 Street 1 Street 2 ONIV Street 1 Street 2 ONIV Street 1 Street 1 Street 1 Street 1 Street 2 ONIV Street 2 ONIV Street 1 Street 2 ONIV Street 1 Street 2 ONIV Street 2 ONIV Street 1 Street 2 Street outside the United States, proceeding up a chain of How many foreign parents (direct, and indirect through U.S. affiliates) does the new U.S. business enterprise have? interest (directly, and/or indirectly through existing U.S. affiliates) in the new U.S. business enterprise. Number of Foreign Parents Foreign Parents www.bea.go 18 What are the names of all foreign parents and the percent of direct and indirect voting interest that each holds in the new U.S. business enterprise? INDIRECT Voting TOTAL Voting DIRECT Interest, Through Interest Voting Interest Existing U.S. Affiliates 191 % 192 If necessary, please list additional entries on a separate page. Voting Interest 9 What percent of voting interest in the new U.S. business enterprise (see EXAMPLE 2) is held: A. DIRECTLY by foreign parents? (This is the sum of direct voting interest provided in 8 )..... B. DIRECTLY by existing U.S. affiliates of the foreign parents?..... C. DIRECTLY by other U.S. entities? D. DIRECTLY by other foreign entities? Total of 9 A through 9 D must sum to 100.0 % **EXAMPLE 2. Different Types of Ownership** (direct by other foreign entity) (direct by foreign parent) (direct by U.S. affiliate) Foreign Parent Other Foreign Entity Foreign Parent Foreign Foreign Y% voting interest **United States United States** 9 A 9 D Y% \* Z% ≥ 10% Existing U.S. Affiliate(s) ≥10% voting interest <10% voting interest Z% voting interest (direct by other U.S. entity) Existing U.S. Affiliate(s) Other U.S. Entity 9 C ≤90% voting interest 9 B

Page 4 FORM BE-13B (REV. 01/2020)

New U.S. Business Enterprise

#### BE-13B - Existing U.S. Affiliates

#### **EXISTING U.S. AFFILIATES**

As of the establishment date reported in 2:

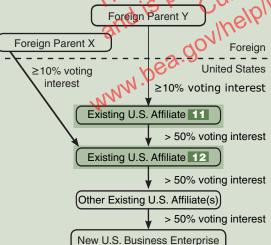
- Does any one existing U.S. affiliate DIRECTLY own more than 50 percent of the voting interest in the new U.S. business enterprise?
  - Yes Please provide an organizational chart, as of the date of the acquisition. CONTINUE to 111.
    - <sup>1</sup> 2 No - SKIP to 13.
- What are the legal name, address, and BEA ID (if it has one) of the existing U.S. affiliate that, proceeding up the ownership chain from the new U.S. business enterprise, is first that is NOT more than 50 percent directly owned by another existing U.S. affiliate? See EXAMPLES 3 and 4.

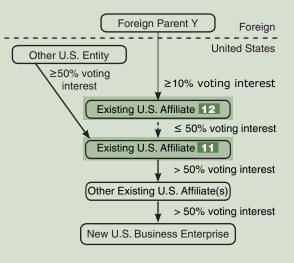
Country form is no longer valid

Street 2

Str

**EXAMPLE 3.** 





12 What is the legal name, address, and BEA ID (if it has one) of the existing U.S. affiliate that, proceeding up the ownership chain from the new U.S. business enterprise, is first that is at least 10 percent DIRECTLY owned by a foreign parent?

See EXAMPLES 3 and 4 above.

If it is the same existing U.S. affiliate as in 11, write "same" in name field.

32	Name 1		
	Street 1	Street 2	
	City 4	State 5	Zip 6
	Country 7		
	BEA ID		

NOTE: If there is more than one foreign parent (direct and/or indirect through existing U.S. affiliates), complete 13 through 21 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

FORM BE-13B (REV. 01/2020) Page 5

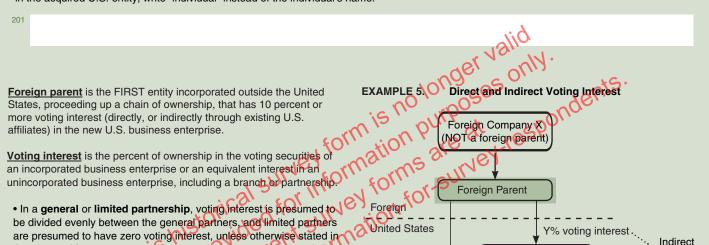
NOTE: If there is more than one foreign parent (direct and/or indirect through existing U.S. affiliates), complete 13 through 21 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

#### **IDENTIFYING THE FOREIGN PARENT**

#### 13 What is the name of this foreign parent? See Example 5.

If this foreign parent is an individual who owns 10 percent of the voting interest (directly, and/or indirectly through existing U.S. affiliates) in the acquired U.S. entity, write "individual" instead of the individual's name.

- In a general or limited partnership, voting interest is presumed to 19. Foreign be divided evenly between the general partners, and limited partners are presumed to have zero voting interest.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the www.bea.ig operating agreement.



Existing U.S. Affiliate(s)

Y% voting interest.

voting interest Z% voting interest New U.S. Business Enterprise

Direct

#### 14 What is this foreign parent's country of incorporation?

If the foreign parent is an individual or government, enter the country of residence. For individuals who do not reside in their country of citizenship, please follow the guidelines for country of residence on page 12.

Country of Foreign Parent

202

Z% = voting

#### 15 What is this foreign parent's industry code?

- Select the category below which best describes the PRIMARY activity of the SINGLE entity named as the foreign parent. (The codes are also listed on page 11.)
- DO NOT base the code on the worldwide sales of all consolidated subsidiaries of the foreign parent.
- If the UBO is an individual, select the category "05 Individual."

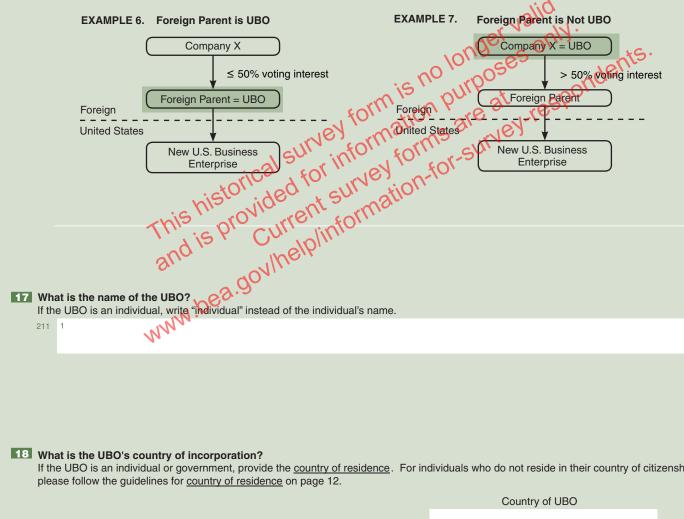
203 1

FORM BE-13B (REV. 01/2020) Page 6

#### **IDENTIFYING THE ULTIMATE BENEFICIAL OWNER (UBO)**

#### 16 Is this foreign parent also the ultimate beneficial owner (UBO)? See EXAMPLES 6 and 7.

- · The UBO is the entity, proceeding up the ownership chain that includes the foreign parent, whose voting interest is not more than 50 percent owned by another entity.
- If the foreign parent is owned or controlled more than 50 percent by another entity, then the foreign parent is NOT the UBO.



If the UBO is an individual or government, provide the country of residence. For individuals who do not reside in their country of citizenship,

Country of UBO	
	212

#### 19 What is the UBO's industry code?

- Select the category below which best reflects the consolidated worldwide sales of the UBO, including all majority-owned subsidiaries. (The codes are also listed on page 11.)
- If the UBO is an individual, select the category "05 Individual."
- Do not use code 14 unless you receive permission from BEA.

213

FORM BE-13B (REV. 01/2020)

as that term is used in the broad legal sense.)

#### **ESTABLISHMENT INFORMATION**

- What is the total expected cost to this foreign parent's affiliated foreign group (see EXAMPLE 8) and its U.S. affiliates to establish the new U.S. business enterprise?
  - If there is only one foreign parent, this is the same as the total cost reported in <a>III</a>
  - If there is more than one foreign parent, the sum of the cost for each should match the total reported in 3.

#### INCLUDE:

- · Actual expenditures from past years and expected expenditures for current and future years.
- The cost of voting interest and non-voting equity interest.

New U.S. Business Enterprise

#### **EXCLUDE:**

. The cost to any U.S. entity that is not affiliated with this foreign parent.

Affiliated Foreign Group

Foreign Company X (2)

Arent (1)

Foreign Company X (2)

Foreign Company X (2) \$ Bil. Mil. Thous. Dols. 000 **EXAMPLE 8.** (Repeated from page 3) 2) any foreign entity, proceeding up the foreign parent's >50 % ownership chain, that owns more than 50 percent of the Foreign Parent (1) entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, (3) any foreign entity, proceeding down the ownership Foreign Company Foreign chain(s) of each of these members, which is owned more than 50 percent by the member above it. **United States** Foreign companies X, Y, and (As used here, "entity" is synonymous with "person," Z and the foreign parent

#### DEBT AND EQUITY BETWEEN THE AFFILIATED FOREIGN GROUP (AFG) AND U.S. AFFILIATES

compose the affiliated

foreign group in this example

A. This <u>affiliated foreign group</u> DIRECTLY invest in the new U.S. business enterprise as cash or equity?381	ls.
	0
B. This affiliated foreign group DIRECTLY loan to the new U.S. business enterprise?	0
C. This affiliated foreign group invest in existing U.S. affiliates as cash or equity?	00
D. This <u>affiliated foreign group</u> loan to existing U.S. <u>affiliates</u> ?	00

NOTE: If there is more than one foreign parent (direct and/or indirect through existing U.S. affiliates), complete 13 through 21 for each additional foreign parent on separate pages. Additional copies of these pages may be downloaded from www.bea.gov/be13.

FORM BE-13B (REV. 01/2020) Page 8

## **BE-13B – Financial and Operating Information**

• Report projections for the first fiscal year of operations.		
Use projections made in the course of planning the investment if available; otherwise give best estimate.		
• If the first fiscal year is less than 12 months, provide annualized numbers for 25 and 26.		
	Month Day	Year
22 What is the ending date for the new U.S. business enterprise's first fiscal year of operations?		
As of the date reported in 22, what are the new U.S. business enterprise's projected:		ous. Dols
23 Assets?		,000
24 Liabilities? 402	1ents.	,000
Annual sales or gross operating revenues?	1	,000
26 Annual net income (loss) after provision for income taxes 404		,000
23 Assets?  24 Liabilities?  25 Annual sales or gross operating revenues?  26 Annual net income (loss) after provision for income taxes?  27 What is the projected number of employees of the new business enterprise when it is fully operating?  28 Include all full-time and part-time employees expected to be on the payroll.  29 Exclude contract workers and other workers not expected to be carried on the payroll.  20 If the new U.S. business enterprise's activity will involve large seasonal variations, report a number that represents an average over a year.  20 Projected Number of Employees		
<ul> <li>How many employees did the new U.S. business enterprise have at the time of this filing?</li> <li>Include all full-time and part-time employees on the payroll.</li> <li>Exclude contract workers and other workers not carried on the payroll.</li> </ul>	1	
Current Number of Employees		
What will be the major activities of the new U.S. business enterprise when it is fully operating? Check all that ap	oply.	
420 1 Producer of goods 4 Seller of goods it does not produce 2 Provider of services 5 Producer or distributor of information 3 Real estate Other—Specify:		
3 Real estate 6 Strict Opening.		
30 What are the major products and/or services involved in the activities identified in 29?  If a product, also state what is done to it, i.e., whether it is mined, manufactured, sold at wholesale, transported, package	ged, etc.	
421		
What will be the new U.S. business enterprise's four-digit industry classification?  Select the category below which best describes the industry classification in which the new U.S. business enterprise will largest amount of sales or gross operating revenues. (See page 13 for list or go to <a href="https://www.bea.gov/NAICS2017">www.bea.gov/NAICS2017</a> for detailed		
423 1		
<ul> <li>In what state is the new U.S. business enterprise located?</li> <li>Select the state where the greatest number of employees are based.</li> </ul>		
Only select the state of incorporation if there are no employees and no physical location.		

FORM BE-13B (REV. 01/2020)

Will the new U.S. business enterprise conduct <u>research and development</u> activities when it is fully operating?

422 1

424 <sup>1</sup> **1** 

2 No

Yes

#### **BE-13B – Project Information**

#### **PROJECT INFORMATION** 34 Is the new U.S. business enterprise currently under construction? 508 1 1 Month Day Year 1 2 No, construction has yet to begin <sup>1</sup> 3 <sup>1</sup> 4 No, the project has been canceled <sup>1</sup> 5 No, construction is not required for this project For 35 and 36, break down the total expected cost to set up the new U.S. business enterprise by type and by fiscal year. Mil. Thous. Dols. .000 Total expected cost reported in Mil. Thous. Dols. 35 How much of the total expected cost to set up the new U.S. business enterprise is for .000 ,000 B. Property, plant, and equipment? Include ,000 C. Intellectual property rights? .000 D. Fees, taxes, permits, licenses ,000 E. Other costs? Describe in notes section on page 516 Sum of 35 A through 35 E: .000 This should match the total expected cost reported in 3 .000 The difference is currently: In which fiscal years will the total expected cost be incurred and how much each year? \$ Bil. Mil. Thous. Dols. Fiscal Year · Only include leases until the business is fully operating. 550 1 · Provide actual cash or in-kind outlays, not depreciation. ,000 • Use the new U.S. business enterprise's fiscal calendar for determining year. 551 .000 552 ,000 553 1 .000 2 ,000 555 .000 556 ,000 557 ,000 558 .000 559 1 .000 525 2 Sum of 36 A through 36 E: ,000 This should match the total expected cost reported in 3

NOTE: BEA will request updated project information each year until final data are collected.

RETURN TO COVER PAGE FOR FILING INSTRUCTIONS

The difference is currently:

,000

#### **SURVEY INFORMATION**

**Purpose:** This survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing U.S. affiliates of foreign companies to establish a new production facility. The data collected on the survey are used to measure the amount of new foreign direct investment in the United States, assess the impact on the U.S. economy, and based on this assessment, make informed policy decisions regarding foreign direct investment in the United States.

**Authority:** This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended) hereinafter "the Act", and the filing of reports is MANDATORY pursuant to Section 5(b)(2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in 15 CFR Part 801.

**Penalties:** Whoever fails to report may be subject to a civil penalty of not less than \$4,450, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both (22 U.S.C. 3105). Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

**Respondent burden:** Public reporting burden for this BE-13B form is estimated to average 2.2 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing burden, to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Boad, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0035, Washington, DC 20503.

Confidentiality: The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through security monitoring of the BEA information systems.

#### FOREIGN PARENT AND UBO INDUSTRY CODES

Note: "ISI codes" are International Surveys Industry codes, as given in the *Guide to Industry Classifications for International Surveys, 2017,* available at <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>. See the Summary of Industry Classifications on page 13 of this form.

- 01 Government and government-owned or -sponsored enterprise, or quasi-government organization or agency
- 02 Pension fund Government run
- 03 Pension fund Privately run
- 04 Estate, trust, or nonprofit organization
- 05 Individual

## Private business enterprise, investment organization, or group engaged in:

- **06** Insurance (ISI codes 5242, 5243, 5249)
- **07** Agriculture, forestry, fishing and hunting (ISI codes 1110–1140)
- 08 Mining (ISI codes 2111-2127)
- 09 Construction (ISI codes 2360-2380)
- 10 Transportation and warehousing (ISI codes 4810–4939)
- 11 Utilities (ISI codes 2211-2213)
- **12** Wholesale and retail trade (ISI codes 4231–4540)
- 13 Banking, including bank holding companies (ISI codes 5221 and 5229)
- 14 Holding companies, excluding bank holding companies (ISI codes 5512 and 5513)
- 15 Other finance (ISI codes 5223, 5224, 5231, 5238, that part of ISI code 5252 that is not estates and trusts, and ISI code 5331)
- 16 Real estate (ISI code 5310)

- **17** Information (ISI codes 5111–5191)
- 18 Professional, scientific, and technical services (ISI codes 5411–5419)
- 19 Other services (ISI codes 1150, 2132, 2133, 5321, 5329, and 5611–8130)

## Manufacturing, including fabricating, assembling, and processing of goods:

- 20 Food (ISI codes 3111-3119)
- 21 Beverages and tobacco products (ISI codes 3121 and 3122)
- 22 Pharmaceuticals and medicine (ISI code 3254)
- 23 Other chemicals (ISI codes 3251-3259, except 3254)
- 24 Nonmetallic mineral products (ISI codes 3271–3279)
- 25 Primary and fabricated metal products (ISI codes 3311–3329)
- 26 Computer and electronic products (ISI codes 3341-3346)
- 27 Machinery (ISI codes 3331-3339)
- 28 Electrical equipment, appliances and components (ISI codes 3351–3359)
- 29 Motor vehicles and parts (ISI codes 3361-3363)
- 30 Other transportation equipment (ISI codes 3364-3369)
- **31** Other manufacturing (ISI codes 3130–3231, 3261, 3262, 3370–3399)
- **32** Petroleum manufacturing, including integrated petroleum and petroleum refining without extraction (ISI codes 3242–3244)

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#### **DEFINITIONS**

**Affiliate** means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

#### Affiliated foreign group means:

- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity; and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the entity above it.

**Branch** means the operations or activities conducted by an entity in a different location in its own name rather than through an incorporated entity.

**Business enterprise** means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

Country of residence for individuals who do not reside in their country of citizenship is determined using the following guidelines:

- (1) Individuals who reside, of expect to reside, outside their country of citizenship for less than one year are considered to be residents of their country of citizenship.
- (2) Individuals who reside, or expect to reside, outside their country of citizenship for one year or more are considered to be residents of the country in which they are residing, except as provided in (3) below.
- (3) If an owner or employee of a business enterprise resides outside the country of location of the enterprise for one year or more for the purpose of furthering the business of the enterprise, and the country of the business enterprise is the country of citizenship of the owner or employee, then the owner or employee is considered a resident of the country of citizenship provided he or she intends to return within a reasonable period of time.
- (4) Individuals and members of their immediate families who reside outside their country of citizenship as a result of employment by the government of that country – diplomats, consular officials, members of the armed forces, etc. – are considered to be residents of their country of citizenship.

**Direct investment** means the ownership or control, directly or indirectly, by one entity of 10 percent or more of the voting interest in a business enterprise.

**Entity** (as used here, "entity" is synonymous with "person," as that term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government-sponsored agency).

**Foreign**, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

**Foreign direct investment in the United States** means the ownership or control, directly or indirectly, by one foreign investor of 10 percent or more of the voting securities of an incorporated U.S. business enterprise or an equivalent interest in an unincorporated U.S. business enterprise, including a branch or partnership.

**Foreign parent** is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, and/or indirectly through existing U.S. affiliates) in the new U.S. business enterprise

Research and development (R&D) is planned, creative work aimed at discovering new knowledge or developing new or significantly improved goods and services. This includes

- (1) activities aimed at acquiring new knowledge or understanding without specific immediate commercial application or use (basic research);
- (2) activities almed at solving a specific problem or meeting a specific commercial objective (applied research); and
  - (3) systematic use of research and practical experience to produce new or significantly improved goods, services, or processes (development).

R&D does NOT include expenditures for costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project; market research; efficiency surveys or management studies; literary, artistic, or historical projects, such as films, music, or books and other publications; prospecting or exploration for natural resources.

**Ultimate beneficial owner** (UBO) means the entity, proceeding up the ownership chain that includes the foreign parent, which is not more than 50 percent owned or controlled by another entity.

**United States**, when used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

**U.S. affiliate** means an affiliate located in the United States in which a foreign entity has a direct investment.

**Voting interest** is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a **general** or **limited partnership**, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a **limited liability corporation** (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

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# **SUMMARY OF INDUSTRY CLASSIFICATIONS (ISI codes)**For a full description of each classification, see <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>

Agric	ulture, Forestry, Fishing, and Hunting	3334	Ventilation, heating, air-conditioning,	5121	Motion picture and video industries
	Crop production Animal production	2225	and commercial refrigeration equipment		Sound recording industries Radio and television broadcasting
1130	Forestry and logging	3335 3336	Metalworking machinery Engines, turbines, and power		Cable and other subscription programming
1140	Fishing, hunting, and trapping		transmission equipment	5173	Wired and wireless telecommunications
	Support activities for agriculture and forestry	3339	Other general purpose machinery	carrier 5174	
Minin		3341 3342		5174	
2121	Oil and gas extraction	3343		5182	Data processing, hosting, and related services
2123	Nonmetallic minerals	3344		5191	Other information services
	Iron ores	3345	Navigational, measuring, electromedical, and control instruments		nce and Insurance
	Gold and silver ores Copper, nickel, lead, and zinc ores	3346	Manufacturing and reproducing magnetic	5221 5223	Depository credit intermediation (Banking) Activities related to credit intermediation
2127	Other metal ores	0051	and optical media	5224	Non-depository credit intermediation, except
	Support activities for oil and gas operations	3351 3352	Electric lighting equipment Household appliances	E000	branches and agencies
2133	Support activities for mining, except for oil and gas operations	3353	Electrical equipment	5229	Nondepository branches and agencies Securities and commodity contract
Utilit		3359 3361	Other electrical equipment and components  Motor vehicles		intermediation and brokerage
	Electric power generation, transmission, and	3362	Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts	5238	
0010	distribution		Motor vehicle parts	5242	exchanges Agencies, brokerages, and other insurance
	Natural gas distribution Water, sewage, and other systems	3364	Motor vehicle parts Aerospace products and parts Railroad rolling stock	)	related activities
	truction	3366	Aerospace products and parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products Medical equipment and supplies Other miscellaneous manufacturing	5243	Insurance carriers, except direct life insurance
	Construction of buildings	3369	Other transportation equipment	5249	carriers  Direct life insurance carriers
	Heavy and civil engineering construction	3370	Furniture and related products	5252	Funds, trusts, and other financial vehicles
	Specialty trade contractors	3399	Other miscellaneous manufacturing	Real	Estate and Rental and Leasing
	Ifacturing Animal foods	Whol	lesale Trade, Durable Goods Motor vehicles and motor vehicle parts and supplies Furniture and home furnishing	5310	Real estate
3112	Grain and oilseed milling	4231	Motor vehicles and motor vehicle	5321 5329	Automotive equipment rental and leasing Other rental and leasing services
3113	Sugar and confectionery products	4232	parts and supplies		Lessors of nonfinancial intangible assets,
3114	Fruit and vegetable preserving and specialty foods	4232	Furniture and home furnishing Lumber and other construction materials		except copyrighted works
3115			Professional and commercial		essional, Scientific, and Technical
3116	Meat products	4235	equipment and supplies	Servi 5411	
3117	Seafood product preparation and packaging Bakery products and tortillas	4236	Metal and mineral (except petroleum) Electrical and electronic goods		Accounting, tax preparation, bookkeeping, and
3119	Other food products		Hardware, and plumbing and heating		payroll services
3121	Beverages	4238	equipment and supplies		Architectural, engineering, and related services Specialized design services
	Bakery products and tortillas (1) Other food products Beverages Tobacco Textile mills Textile product mills		Machinery, equipment, and supplies Miscellaneous durable goods	5415	Computer systems design and related services
	Textile product mills	11	esale Trade, Nondurable Goods	5416	Management, scientific, and technical consulting
	Apparel	4241	Paper and paper product	5417	services Scientific research and development services
3160 3210	Leather and allied products Wood products		Drugs and druggists' sundries Apparel, piece goods, and notions	5418	Advertising, public relations, and related services
3221	Pulp, paper, and paperboard mills	4244	Grocery and related product	5419	Other professional, scientific, and technical services
	Converted paper products	4045			Services
	Converted paper products		Farm product raw material	Mana	warmant of Commonics and Enterprises
3231	Printing and related support activities	4246	Chemical and allied products		gement of Companies and Enterprises Holding companies except bank holding
3231 3242 3243	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction	4246 4247 4248	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage	5512	Holding companies, except bank holding companies
3231 3242 3243 3244	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products	4246 4247 4248	Chemical and allied products Petroleum and petroleum products	5512	Holding companies, except bank holding companies Corporate, subsidiary, and regional management
3231 3242 3243	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals	4246 4247 4248 4249 <b>Whol</b>	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and	5512 5513	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices
3231 3242 3243 3244 3251 3252	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments	4246 4247 4248 4249 Whol Agen	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and ts and Brokers	5512 5513 <b>Admi</b>	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices inistrative and Support and Waste
3231 3242 3243 3244 3251 3252	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural	4246 4247 4248 4249 Whol Agen	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and	5512 5513 <b>Admi</b> <b>Mana</b> 5611	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices inistrative and Support and Waste igement and Remediation Services Office administrative services
3231 3242 3243 3244 3251 3252	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals	4246 4247 4248 4249 <b>Whol</b> <b>Agen</b> 4251	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and tts and Brokers Wholesale electronic markets and agents and brokers	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services
3231 3242 3243 3244 3251 3252 3253 3254 3255	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives	4246 4247 4248 4249 Whol Agen 4251 Reta 4410	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and ats and Brokers  Wholesale electronic markets and agents and brokers  il Trade  Motor vehicle and parts dealers	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices  inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services Employment services
3231 3242 3243 3244 3251 3252 3253 3253	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet	4246 4247 4248 4249 Whol Agen 4251 Reta 4410 4420	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and les and Brokers Wholesale electronic markets and agents and brokers  ii Trade Motor vehicle and parts dealers Furniture and home furnishings	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services
3231 3242 3243 3244 3251 3252 3253 3253 3254 3255 3256 3259	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations	4246 4247 4248 4249 Whol Agen 4251 Reta 4410	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and ats and Brokers  Wholesale electronic markets and agents and brokers  il Trade  Motor vehicle and parts dealers	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615 5616	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices Inistrative and Support and Waste Igement and Remediation Services Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services
3231 3242 3243 3244 3251 3252 3253 3253 3254 3255 3256 3259 3261	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products	4246 4247 4248 4249 <b>Whol</b> <b>Agen</b> 4251 <b>Reta</b> 4410 4420 4431 4440	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and ats and Brokers Wholesale electronic markets and agents and brokers  ii Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615 5616	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices Inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings
3231 3242 3243 3244 3251 3252 3253 3254 3255 3256 3259 3261 3262	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products	4246 4247 4248 4249 <b>Whol</b> <b>Agen</b> 4251 <b>Reta</b> 4410 4420 4431 4440	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  lesale Trade, Electronic Markets and atts and Brokers Wholesale electronic markets and agents and brokers  ii Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615 5616 5617 5619	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices Inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings
3231 3242 3243 3251 3252 3253 3254 3255 3256 3259 3261 3262 3271 3272	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products	4246 4247 4248 4249 <b>Whol</b> <b>Agen</b> 4251 <b>Reta</b> 4410 4420 4431 4440	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and and Brokers Wholesale electronic markets and agents and brokers  il Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage Health and personal care	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615 5616 5617 5619 5620 <b>Educ</b>	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices Inistrative and Support and Waste Igement and Remediation Services Office administrative services Facilities support services Employment services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services
3231 3242 3243 3244 3251 3252 3253 3254 3255 3256 3259 3261 3262 3271 3272 3273	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products	4246 4247 4248 4249 <b>Whol</b> <b>Agen</b> 4251 <b>Reta</b> 4410 4420 4431 4440 4450 4461 4471 4480	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and ats and Brokers Wholesale electronic markets and agents and brokers  ii Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5616 5617 5619 5620 <b>Educ</b> 6110	Holding companies, except bank holding companies companies Corporate, subsidiary, and regional management offices inistrative and Support and Waste gement and Remediation Services Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services
3231 3242 3243 3244 3251 3252 3253 3254 3255 3256 3259 3261 3262 3271 3272 3273 3274	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products	4246 4247 4248 4249 Whol Agen 4251 Reta 4410 4420 4431 4440 4450 4461 4471 4480 4510	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and and Brokers Wholesale electronic markets and agents and brokers  il Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5614 5615 5616 5617 5620 <b>Educ</b> 6110 <b>Heali</b>	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices  Inistrative and Support and Waste gement and Remediation Services  Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services Educational services
3231 3242 3243 3244 3251 3252 3253 3254 3255 3256 3261 3262 3271 3272 3273 3274 3279 3311	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills	4246 4247 4248 Whol Agen 4251 Reta 4410 4420 4431 4440 4451 4450 4461 4471 4480 4510 4520 4530	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and ats and Brokers  Wholesale electronic markets and agents and brokers  ii Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers	5512 5513 <b>Admi Mana</b> 5611 5612 5613 5614 5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b>	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices  Inistrative and Support and Waste gement and Remediation Services  Office administrative services Facilities support services Employment services Business support services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services attional Services Educational services Educational services  th Care and Social Assistance Ambulatory health care services
3231 3242 3243 3244 3251 3252 3253 3254 3255 3256 3259 3261 3272 3273 3274 3272 3273 3274 3273 3311	Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural chemicals Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and toilet preparations Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel	4246 4247 4248 Whol Agen 4251 Reta 4410 4420 4431 4440 4450 4461 4471 4480 4510 4520	Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods  desale Trade, Electronic Markets and and Brokers  Wholesale electronic markets and agents and brokers  il Trade  Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise	5512 5513 <b>Admi</b> <b>Mana</b> 5611 5612 5613 5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b> 6210 6220 6230	Holding companies, except bank holding companies Corporate, subsidiary, and regional management offices Inistrative and Support and Waste Igement and Remediation Services Office administrative services Facilities support services Employment services Employment services Travel arrangement and reservation services Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities
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FORM BE-13B (REV. 01/2020) Page 13 Go to www.bea.gov/efile for details



Electronic filing:

#### **MANDATORY — CONFIDENTIAL**

# SURVEY OF NEW FOREIGN DIRECT INVESTMENT IN THE UNITED STATES FORM BE-13 Claim for Exemption

If you received a letter from BEA with a Lead ID, please enter it here:

Name and mailing address of U.S. Business Enterprise

		<b>3</b>		
Fax reports to:	(301) 278-9504	Company Name		
Mail reports to:	U.S. Department of Commerce Bureau of Economic Analysis Direct Investment Division, BE-49(NI) 4600 Silver Hill Road	In Care Of		
	Washington, DC 20233	Attention 1		
Deliver reports to:	Bureau of Economic Analysis  Direct Investment Division, BE-49(NI)	Street 1		
	4600 Silver Hill Road Suitland, MD 20746	Street 2		
Assistance:	E-mail: be13@bea.gov Telephone: (301) 278-9419 Copies of form: www.bea.gov/be13	City	State 2	Zip 3
Definitions:	Selected terms are defined on page 2.	Country 4		

WHO MUST REPORT:	DUE DATE:
A U.S. business enterprise, whether or not contacted by BEA, that meets all requirements for filing forms BE-13A, BE-13B, or BE-13D except the \$3 million reporting threshold	No later than 45 calendar days after the transaction occurred
A U.S. business enterprise that was contacted by BEA but does not meet the requirements for filing forms BE-13A, BE-13B, or BE-13D	No later than 45 calendar days after contacted by BEA

**Purpose:** The BE-13 survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing U.S. affiliates of foreign companies to establish a new production facility. The data collected on the survey are used to measure the amount of new foreign direct investment in the United States, assess the impact on the U.S. economy, and based on this assessment, make informed policy decisions regarding foreign direct investment in the United States.

**Authority:** This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended), hereinafter "the Act", and the filing of reports is MANDATORY pursuant to Section 5(b)(2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in 15 CFR Part 801.

**Penalties:** Whoever fails to report may be subject to a civil penalty of not less than \$4,450, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both (22 U.S.C. 3105). Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

Respondent burden: Public reporting burden for this BE-13 Claim for Exemption form is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing burden, to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Road, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0035, Washington, DC 20503.

Confidentiality: The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through security monitoring of the BEA information systems.

#### **DEFINITIONS**

Affiliate means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business.

#### Affiliated foreign group means:

- (1) the foreign parent;
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it, up to and including that entity which is not owned more than 50 percent by another foreign entity; AND
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the entity above it.

**Business enterprise** means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

**Direct investment** means the ownership or control, directly or indirectly, by one entity of 10 percent or more of the voting interest in a business enterprise.

**Entity** as used here, "entity" is synonymous with "person," as that term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government-sponsored agency).

Foreign when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

**Foreign parent** is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has 10 percent or more voting interest (directly, and/or indirectly through existing U.S. affiliates) in the acquired, newly established, or expanding U.S. business enterprise.

**Private fund** refers to the same class of financial entities defined by the Securities and Exchange Commission as private funds on Form PF: "any issuer that would be an investment company as defined in section 3 of the Investment Company Act of 1940 but for section 3(c)(1) of 3(c)(7) of ... [that] Act."

**Ultimate beneficial owner** (UBO) means the entity, proceeding up the ownership chain that includes the foreign parent, which is not more than 50 percent owned or controlled by another entity.

**United States** when used in a geographical sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

U.S. affiliate means an affiliate located in the United States in which a foreign entity has a direct investment.

**Voting interest** is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a general or limited partnership, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a limited liability corporation (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

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Provide information of person to consult about this report:

020	Name 1				
021	Street 1			Telephone Number  2 ()	Extension 3
022	Street 2			Fax Number 2 ()	
023	City 1	State 2	<b>Zip</b> 3	E-mail Address	
	Country 5				

**NOTE:** BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.

#### **CERTIFICATION**

The undersigned official certifies that this report has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate including estimates that may have been provided.

	Signature of Authorized Official	Date	Telephone Number	Extension
024			¹ ()	2
	Name	Title	Fax Number	
025	1	2	<sup>3</sup> ()	

11	This U.S. business enterprise was contacted by BEA; however, there is no reporting requirement because there was no acquisition, establishment, or expansion by a foreign entity OR because a transaction occurred but did not result in a direct investment relationship For more information for transactions that must be reported on a BE-13, please refer to the "Who Must Report" section on the BE-13B, and BE-13D forms.
	Explanation (optional):
1 2	This U.S. business enterprise was contacted by BEA; however, the acquisition that occurred is not required to be reported since it represents U.S. real estate acquired and held exclusively for personal use and not for profit making purposes.
	• A residence which is an owner's primary residence that is then leased by the owner while outside the United States, but which the owner intends to reoccupy, is considered real estate held for personal use and not subject to the reporting requirements.
	Ownership of U.S. residential real estate by a corporation whose sole purpose is to hold the real estate for the personal use of the owner(s) of the corporation is considered to be real estate held for personal use and not subject to the reporting requirements.
<sup>1</sup> 3	This U.S. business enterprise was contacted by BEA; however, the acquisition that occurred is not required to be reported since it involves the acquisition of voting interest in an existing U.S. affiliate in which a foreign entity already owns 10 percent or more, directly or indirectly.
	What is the BEA ID number, if known used to file the BE-605 BE-12, or BE-15 forms for this existing U.S. affiliate?
<sup>1</sup> 4	This U.S. business enterprise was contacted by BEA; however, this new U.S. business enterprise is a holding company, AND is being set up solely for the purpose of acquiring or establishing at least one other U.S. business enterprise, AND the initial capitalization, including debt and equity, of the holding company is \$60 million or less, AND the acquisition or establishment will occur within 180 days of the creation of the holding company, AND the holding company will be dissolved after the acquisition or establishment.
	NOTE: A BE-13 form will be required when the holding company acquires or establishes a U.S. business enterprise.
1 5	This U.S. business enterprise was contacted by BEA; however, there is no reporting requirement because the U.S. business enterprise is a private fund,  AND the private fund does not own, directly or indirectly through another business enterprise, an operating company (a business enterprise that is not a private fund or a holding company) in which the foreign parent owns at least 10 percent of the voting interest (directly, or indirectly through another U.S. business enterprise),  AND if the foreign parent owns the private fund indirectly (through one or more other U.S. business enterprises), there are no U.S. operating companies between the foreign parent and the indirectly-owned U.S. private fund.
	NOTE: The foreign investment in the U.S. private fund may be required to be reported on Treasury International Capital (TIC) Surveys. Review reporting requirements for TIC surveys at <a href="https://www.treasury.gov/tic">www.treasury.gov/tic</a> .
	For more information regarding private funds visit <a href="https://www.bea.gov/privatefunds">www.bea.gov/privatefunds</a> .
<sup>1</sup> 6	This U.S. business enterprise has not previously filed a BE-13, BE-605, BE-12, or BE-15 AND the voting interest in this U.S. business enterprise is owned to the extent of 50 percent or less by another U.S. business enterprise that is subject to the filing requirements of the BE-13A.
	What is the name of the U.S. business enterprise that is filing the BE-13A?  1
	PROCEED to question 2.
<sup>1</sup> 7	The total cost of the acquisition, establishment, or expansion is \$3 million or less. The "total cost" consists of all actual and expected costs to all foreign parents' affiliated foreign groups and their U.S. affiliates, including costs funded through debt.
	PROCEED to question 2.

If your answer to question 11 is 1, 2, 3, 4, or 5, you have completed this form. RETURN TO COVER PAGE FOR FILING INSTRUCTIONS.

FORM BE-13 Claim for Exemption (REV. 01/2020)

TRA	ANS	ACTION INFORMATION	Month	n Day	Year
			1	,	1
2	Wha	at date was the acquisition completed, the new legal entity established, or the expansion begun?	101 — —	_''	′
3	On	the date provided in 2, what was the legal name of the acquired, newly established, or expanding U.	S busine	ee ontorr	orico?
•	105		5. Dusine	ss enterp	nise:
		Notes (optional):  Notes (optional):  Form is no longer valid  Form is no longer valid  Form is no longer valid  Form ation purposes of the second of the se			
		ionger onis		45·	
		no lo noses	"yge	7100	
		orm is a pull at lesp	0,,		
		ley for nations are ney re			
4	Whi	ch type of transaction occurred? (See "Which BE-13 form do I file?" on www.bea.gov/be13 for more information	ation.) Sele	ect one:	
	052	Acquisition of a U.S. business enterprise, segment, or operating unit.  When answering the following questions, report for the most recently completed fiscal year that ended			acquisition date.
		PROCEED to question 5 VIOLUTE TO TOTAL			
		<sup>1</sup> 2 Establishment of a new U.S. affiliate.			
		When answering the following questions, report projections for the end of the first fiscal year of opera-	tions.		
		PROCEED to question 5.			
		Expansion of an existing U.S. affiliate.  When answering the following questions, report projections for the end of the first fiscal year of operations and the expansion, NOT the entire U.S. affiliate.	ions.		
		SKIP to and complete only questions 8 through 13.			
FINA	ANC	IAL AND OPERATING INFORMATION			
If thi	s info	ormation is not available, provide estimates and indicate as such in the notes section above.			
		equired or newly established business enterprise, or the expansion, as of the date specified by			
tne r	espo	nse in 4 , what are the total:	\$ Bil.	Mil. T	hous. Dols.
5	Ass	sets?	1		,000
			1		,000
6	Lia	bilities?	1		
7	Net	income (loss) after provision for income taxes?	1		,000
8	Sal	es or gross operating revenues?	'		,000
9	Nu	mber of employees when fully operating?			
		nclude all full-time and part-time employees in the United States on the payroll.			
		xclude contract workers and other workers not carried on the payroll.  a strike, or other interruption of operations, was in progress at the end of the year, report a number that repre	sants norn	nal onerai	tion
		the business enterprises' activity involves large seasonal variations, report a number that represents an average			
		mber of Employees			

#### FINANCIAL AND OPERATING INFORMATION

For the acquired or newly established business enterprise, or the expansion, as of the date specified by the response in 4:

#### 10 What is the U.S. business enterprise's four-digit industry classification?

Select the category below which best describes the industry in which the U.S. business enterprise, or expansion, had (or is expected to have) the largest amount of sales or gross operating revenues. (See list on page 6 or go to www.bea.gov/NAICS2017 for detailed descriptions.) 423 1

In which country is the U.S. business enterprise's foreign parent incorporated?

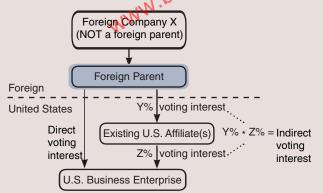
If the U.S. affiliate has more than one foreign parent, choose the country for the foreign parent with greatest control of the U.S. business enterprise.

(See EXAMPLE 1 below and definition on page 2)

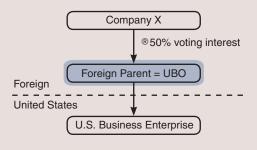
In which country is the U.S. business enterprise's ultimate beneficial owner (UBO) incorporated?

(See EXAMPLES 2 and 3 below and definition on page 2)

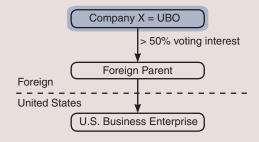
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#### **EXAMPLE 2.** Foreign Parent is UBO



#### **EXAMPLE 3.** Foreign Parent is Not UBO



#### In which state is the acquired or newly established U.S. business enterprise, or expansion, located?

- Select the state where the greatest number of employees are based.
- Only select the state of incorporation if there are no employees and no physical location.

#### RETURN TO COVER PAGE FOR FILING INSTRUCTIONS

# **SUMMARY OF INDUSTRY CLASSIFICATIONS (ISI codes)**For a full description of each classification, see <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>

	ulture, Forestry, Fishing, and Hunting	3334	Ventilation, heating, air-conditioning,		Motion picture and video industries
	Crop production	0005	and commercial refrigeration equipment		Sound recording industries
	Animal production Forestry and logging	3335	Metalworking machinery Engines, turbines, and power		Radio and television broadcasting Cable and other subscription programming
1140	Fishing, hunting, and trapping	0000	transmission equipment	5173	Wired and wireless telecommunications
	Support activities for agriculture and forestry		Other general purpose machinery	5174	carriers Satellite telecommunications
Minin			Computer and peripheral equipment Communications equipment	5174	Other telecommunications
2121	Oil and gas extraction	3343	Audio and video equipment	5182	Data processing, hosting, and related services
2123	Nonmetallic minerals		Semiconductors and other electronic components	5191	Other information services
	Iron ores	3345	Navigational, measuring, electromedical, and control instruments		ice and Insurance
	Gold and silver ores Copper, nickel, lead, and zinc ores	3346	Manufacturing and reproducing magnetic	5221 5223	Depository credit intermediation (Banking) Activities related to credit intermediation
2127	Other metal ores	2251	and optical media	5224	Non-depository credit intermediation, except
	Support activities for oil and gas operations	3351 3352	Electric lighting equipment Household appliances	5000	branches and agencies
2100	Support activities for mining, except for oil and gas operations	3353	Electrical equipment	5229	Nondepository branches and agencies Securities and commodity contract
Utilit	•	3359 3361	Other electrical equipment and components  Motor vehicles	<b>X</b> 20.	intermediation and brokerage
	Floatric power generation transmission and		Motor vehicle bodies and trailers	5238	
2212	distribution Natural gas distribution	3363	Motor vehicle parts	5242	exchanges Agencies, brokerages, and other insurance
	Water, sewage, and other systems	3364 3365	Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and book hyliding	) — : —	related activities
	truction	3366	Ship and boat building	5243	Insurance carriers, except direct life insurance carriers
2360	Construction of buildings	3369	Other transportation equipment	5249	Direct life insurance carriers
	Heavy and civil engineering construction Specialty trade contractors	3370	Medical equipment and supplies	5252	Funds, trusts, and other financial vehicles
	facturing	3399	Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products Medical equipment and supplies Other miscellaneous manufacturing  esale Trade, Durable Goods Motor vehicles and motor vehicle	Real	Estate and Rental and Leasing
	Animal foods	Whol	esale Trade, Durable Goods	5310	Real estate Automotive equipment rental and leasing
3112	Grain and oilseed milling	4231	Motor vehicles and motor vehicle	5329	Other rental and leasing services
	Sugar and confectionery products Fruit and vegetable preserving and specialty	4232	parts and supplies Furnifule and home furnishing	5331	Lessors of nonfinancial intangible assets,
0114	foods	4233	Lumber and other construction materials		except copyrighted works
	Dairy products		Professional and commercial equipment and supplies	Profe Servi	ssional, Scientific, and Technical
3116 3117	Meat products Seafood product preparation and packaging	4235	Metal and mineral (except petroleum)		Legal services
3118	Seafood product preparation and packaging Bakery products and tortillas	<b>4236</b>	Electrical and electronic goods		Accounting, tax preparation, bookkeeping, and
3119	Other food products	423/	Hardware, and plumbing and heating equipment and supplies	5413	payroll services Architectural, engineering, and related services
	Beverages Tobacco	4238	Machinery, equipment, and supplies	5414	
3130	Textile mills	- 11	Miscellaneous durable goods		Computer systems design and related services
	Textile product mills Apparel	Whol	esale Trade, Nondurable Goods	5416	Management, scientific, and technical consulting services
	Leather and allied products		Paper and paper product Drugs and druggists' sundries	5417	
	Wood products	4243	Apparel, piece goods, and notions	5418 5419	Advertising, public relations, and related services Other professional, scientific, and technical
3221 3222	Pulp, paper, and paperboard mills Converted paper products	4244	Grocery and related product Farm product raw material	3413	services
3231	Printing and related support activities		Chemical and allied products	Mana	gement of Companies and Enterprises
3242 3243	Integrated petroleum refining and extraction	4247	Petroleum and petroleum products		Holding companies, except bank holding
3243		4248	Beer, wine, and distilled alcoholic beverage		companies
0277		4249	Miscellaneous nondurable goods	5513	Corporate subsidiary and regional management
3251	Basic chemicals		Miscellaneous nondurable goods	5513	Corporate, subsidiary, and regional management offices
3251	Resins, synthetic rubbers, and artificial and	Whol Agen	esale Trade, Electronic Markets and ts and Brokers	Admi	offices nistrative and Support and Waste
3251 3252	Resins, synthetic rubbers, and artificial and synthetic fibers an filaments Pesticides, fertilizers, and other agricultural	Whol Agen	esale Trade, Electronic Markets and ts and Brokers Wholesale electronic markets and	Admi Mana	offices nistrative and Support and Waste gement and Remediation Services
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#### **MANDATORY — CONFIDENTIAL\***

### SURVEY OF NEW FOREIGN DIRECT INVESTMENT IN THE UNITED STATES FORM BE-13D

(Report for the Expansion of an Existing U.S. Affiliate)

If you received a letter from BEA with a Lead ID, please enter it here:

Electronic filing:	Go to www.bea.gov/efile for details	Name and mailing address of U.S. Business Enterprise						
Fax reports to:	(301) 278-9504	010	Company Name					
Mail reports to:	U.S. Department of Commerce Bureau of Economic Analysis	011	In Care Of					
	Direct Investment Division, BE-49(NI) 4600 Silver Hill Road Washington, DC 20233	012	Attention 1					
Deliver reports to: (	U.S. Department of Commerce Bureau of Economic Analysis	013	Street 1					
	Direct Investment Division, BE-49(NI) 4600 Silver Hill Road	014	Street 2					
	Suitland, MD 20746	015	City 1	State 2	Zip 3			
Assistance:	E-mail: be13@bea.gov		Occurrence					

Country

Due date: No later than 45 calendar days after the expansion is initiated.

Telephone: (301) 278-9419 Copies of form: <a href="https://www.bea.gov/be13">www.bea.gov/be13</a>

#### WHO MUST REPORT

A BE-13D report must be filed by an existing U.S. affiliate of a foreign parent when it expands its operations to include a new facility where business is conducted and the projected total cost of the expansion is greater than \$3 million.

#### **REPORT:**

- Construction or lease of a new facility by an existing U.S. affiliate.
- Construction of a facility that is intended for lease or sale by an existing U.S. affiliate.
- Expansion of an existing facility if the expansion involves new buildings or structures.
- · Purchase of U.S. real estate including land, or rights to land, on which you intend to perform construction.

#### DO NOT REPORT:

- Transfer of existing operations from one U.S. location to another.
- Replacement of equipment or upgrade of an existing facility that does not involve new buildings or structures.

#### OTHER BE-13 FORMS

Go to www.bea.gov/be13 for more information about other BE-13 forms.

Form BE-13A covers certain acquisitions of a U.S. business enterprise by a foreign entity.

Form BE-13B covers certain establishments of a new legal entity in the United States by a foreign entity.

Form BE-13E covers cost updates for previously filed Form BE-13B or BE-13D.

Form BE-13 Claim for Exemption covers certain transaction that are not required to be filed on Forms BE-13A, BE-13B, and BE-13D.

<sup>\*</sup>See page 8 for penalties and confidentiality statements.

## **BE-13D – Instructions and Contact Information**

INSTRUCTIONS			\$ Bil. Mil. Thous. Dols.			
<b>Monetary Values:</b> Report in U.S. dollars rounde EXAMPLE – If amount is \$1,334,891.00, report as	1 335,000					
Estimates: If actual amounts are not available, supply estimates and specify in the notes section.						
<b>Definitions:</b> Underlined terms are defined on page	ge 9.					
Retention of copies: Retain a copy of each BE	E-13 report for three year	s beyond the report's original due date.				
Notes  No						
		()	Extension 3			
022 Street 2		Fax Number 2 ()				
023 City S	tate Zip	E-mail Address				
NOTE: BEA uses a Secure Messaging System to correspond with you via encrypted message to discuss questions relating to this form. We may use your e-mail address for survey-related announcements and to inform you about secure messages. When communicating with BEA by e-mail, please do not include any confidential business or personal information.						
CERTIFICATION						
The undersigned official certifies that this report has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate including estimates that may have been provided.						
024 Signature of Authorized Official	Date	Telephone Number 1	Extension 2			
025 Name 1	Title 2	Fax Number 3 ()				

Page 2 FORM BE-13D (REV. 01/2020)

#### **BE-13D – Expansion Information**

What date did the expansion project begin?.....

What is the legal name of the expanding U.S. affiliate and its BEA ID, if it has one?

U.S. Affiliate 105 BEA ID

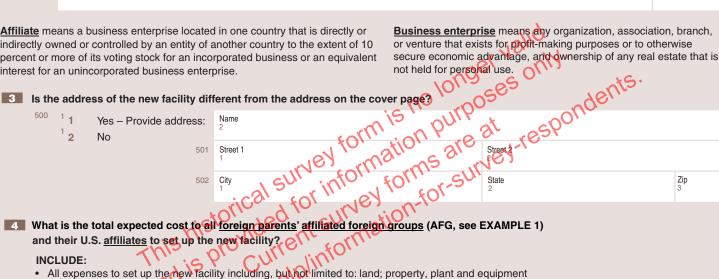
Affiliate means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

Business enterprise means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is

Month

Day

Year



4 What is the total expected cost to all foreign parents' affiliated foreign groups (AFG, see EXAMPLE 1) and their U.S. affiliates to set up the new facility?

- · All expenses to set up the new facility including, but not limited to: land; property, plant and equipment expenditures; intellectual property rights; fees, taxes, permits, licenses, and miscellaneous other costs.
- Actual expenditures from past years and expected expenditures for current and future years.

#### **EXCLUDE:**

The cost to any U.S. or foreign entity that is not affiliated with any of the foreign parents.

00

\$ Bil. Mil. Thous. Dols. .000 

#### Affiliated foreign group means:

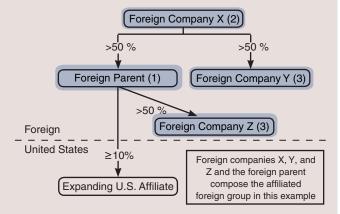
- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity, and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the entity above it.

(As used here, "entity" is synonymous with "person," as that term is used in the broad legal sense.)

Foreign parent is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has a 10 percent or more voting interest (directly, and/or indirectly through other U.S. affiliates) in the expanding U.S. affiliate.

**Voting interest** is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

#### **EXAMPLE 1.** Affiliated Foreign Group



Number of Foreign Parents

■5 How many foreign parents (direct, and/or indirect through other U.S. affiliates) does the expanding U.S. affiliate have? . . 180

NOTE: If there is more than one foreign parent (direct, and/or indirect through other U.S. affiliates) complete 6 through 12 for each additional foreign parent on a separate page. Additional copies of these pages may be downloaded from www.bea.gov/be13.

Page 3 FORM BE-13D (REV. 01/2020)

NOTE: If there is more than one foreign parent (direct, and/or indirect through other U.S. affiliates) complete 6 through 12 for each additional foreign parent on a separate page. Additional copies of these pages maybe downloaded from <a href="https://www.bea.gov/be13">www.bea.gov/be13</a>.

#### **IDENTIFYING THE FOREIGN PARENT**

#### 6 What is the name of this foreign parent?

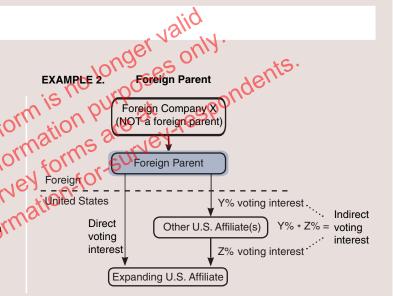
If this <u>foreign parent</u> is an individual who owns 10 percent of the <u>voting interest</u> (directly, and/or indirectly through other U.S. <u>affiliates</u>) in the expanding U.S. affiliate, write "individual" instead of the individual's name.

201 1

Foreign parent is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership, that has a 10 percent or more voting interest (directly, and/or indirectly through U.S. affiliates) in the expanding U.S. affiliate.

<u>Voting interest</u> is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise, including a branch or partnership.

- In a **general** or **limited partnership**, yoting interest is presumed to be divided evenly between the general partners and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a **limited liability corporation** (LLC) voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.



#### What is this foreign parent's country of incorporation?

If the foreign parent is an individual or government, provide the country of residence.

For individuals who do not reside in their country of citizenship, please follow the guidelines for <u>country of residence</u> on page 9.

Country of Foreign Parent

202

#### 8 What is this foreign parent's industry code?

- Select the category below which best describes the PRIMARY activity of the SINGLE entity named as the foreign parent.
   (The codes are also listed on page 8.)
- DO NOT base the code on the worldwide sales of all consolidated subsidiaries of the foreign parent.
- If the UBO is an individual, select the category "05 Individual."

203 1

Page 4 FORM BE-13D (REV. 01/2020)

#### **IDENTIFYING THE ULTIMATE BENEFICIAL OWNER (UBO)**

#### 9 Is this foreign parent also the ultimate beneficial owner (UBO)? (See EXAMPLES 3 and 4)

- The UBO is the entity, proceeding up the ownership chain that includes the foreign parent, whose voting interest is not more than 50 percent owned by another entity.
- If the foreign parent is owned or controlled more than 50 percent by another entity, then the foreign parent is NOT the UBO.

<u>Voting interest</u> is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a general or limited partnership, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a **limited liability corporation** (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.



#### 10 What is the name of the UBO?

If the UBO is an individual, write "individual" instead of the individual's name.

211 1

#### 11 What is the UBO's country of incorporation?

If the UBO is an individual or government, provide the <u>country of residence</u>. For individuals who do not reside in their country of citizenship, please follow the guidelines for country of residence on page 9.

Country of UBO

#### 12 What is the UBO's industry code?

- Select the category below which best reflects the consolidated worldwide sales of the UBO, including all majority-owned subsidiaries.
   (The codes are also listed on page 8.)
- If the UBO is an individual, select the category "05 Individual."
- Do not use code 14 unless you receive permission from BEA.

213 1

NOTE: If there is more than one foreign parent (direct, and/or indirect through other U.S. affiliates) complete 6 through 12 for each additional foreign parent on a separate page. Additional copies of these pages may be downloaded from <a href="https://www.bea.gov/be13">www.bea.gov/be13</a>.

FORM BE-13D (REV. 01/2020) Page 5

## BE-13D – Financial and Operating Information

#### FINANCIAL AND OPERATING INFORMATION

	What are the projected annual sales, or gross operating revenues, of the new facility when it is fully operating?  Only include revenue attributed to the expansion, not the entire U.S. affiliate. If actual amounts are not available, supply estimates and specify in
	the notes section on page 2.
	\$ Bil. Mil. Thous. Dols.
,	,000
	<ul> <li>What is the projected number of employees associated with the new facility when it is fully operating?</li> <li>Include all full-time and part-time employees expected to be on the payroll.</li> <li>Exclude contract workers and other workers not expected to be carried on the payroll.</li> <li>If the new facility's activity will involve large seasonal variations, report a number that represents an average over a year.</li> <li>Only include employees located in the new facility, not the entire U.S. affiliate.</li> </ul> Projected Number of Employees
15	Exclude contract workers and other workers not expected to be carried on the payroll.  If the new facility's activity will involve large seasonal variations, report a number that represents an average over a year.  Only include employees located in the new facility, not the entire U.S. affiliate.  Projected Number of Employees  How many employees did the new facility have at the time of this filling?  Include all full-time and part-time employees on the payroll.  Exclude contract workers and other workers not carried on the payroll.  Exclude employees working at a previously existing facility.  Current Number of Employees  What will be the major activities of the new facility when it is fully operating? Check all that apply.
16	What will be the major activities of the new facility when it is fully operating? Check all that apply.  1 Producer of goods 2 Seller of goods it does not produce 3 Producer or distributor of information 4 Provider of services 5 Real estate 6 Other—Specify: 7
	What are the major products and/or services involved in the activities identified in 16?  If a product, also state what is done to it, i.e., whether it is mined, manufactured, sold at wholesale, transported, packaged, etc.
	421
18	What will be the new facility's four-digit industry classification?
	Select the category below which best describes the industry classification in which the new facility is expected to have the largest amount of sales or gross operating revenues. (See list on page 10 or go to <a href="https://www.bea.gov/NAICS2017">www.bea.gov/NAICS2017</a> for detailed descriptions.)
	423 1
40	In which state will the new facility be legated?
	In which state will the new facility be located?  If selection does not match the address on the cover page or in 3, please explain in the notes field on page 2.
	422 1
20	Will the new facility conduct research and development activities?
	424 1 1 Yes
	<sup>1</sup> 2 No

Page 6 FORM BE-13D (REV. 01/2020)

#### BE-13D - Project Information

**PROJECT INFORMATION** 21 Is the new facility currently under construction? Month Day Year 1 2 No, construction has yet to begin 1 4 No, the project has been canceled No, construction is not required for this facility For 22 and 23, break down the total expected cost to set up the new facility by type and by fiscal year. \$ Bil. Mil. Thous. Dols. .000 Total expected cost reported in 4 Dols. 22 How much of the total expected cost to set up the new facility is for: .000 A. Land?..... B. Property, plant, and equipment? Include construction. Exclude land. ,000 .000 C. Intellectual property rights?... ,000 D. Fees, taxes, permits, licenses? ,000 E. Other costs? Describe in notes section on page 2 Sum of 22 A through 22 E: ,000 This should match the total reported in 4 ,000 The difference is currently: 23 In which years will the total expected cost be incurred and how much each year? • Only include leases until the business is fully operating. Fiscal Year \$ Bil. Mil. Thous. Dols. • Provide actual cash or in-kind outlays, not depreciation. • Use the expanding U.S. affiliate's fiscal calendar for determining year.

		·			
550 ar.	1	2	,000		
551	1	2	,000		
552	1	2	,000		
553	1	2	,000		
554	1	2	,000		
555	1	2	,000		
556	1	2	,000		
557	1	2	,000		
558	1	2	,000		
559	1	2	,000		
Sum of all yearly cost		2	,000		
This should match the total reported in 4					
The difference		,000			

NOTE: BEA will request updated project information each year until final data are collected.

RETURN TO COVER PAGE FOR FILING INSTRUCTIONS

Page 7 FORM BE-13D (REV. 01/2020)

#### **SURVEY INFORMATION**

**Purpose:** This survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing U.S. affiliates of foreign companies to establish a new production facility. The data collected on the survey are used to measure the amount of new foreign direct investment in the United States, assess the impact on the U.S. economy, and based on this assessment, make informed policy decisions regarding foreign direct investment in the United States.

**Authority:** This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended), hereinafter "the Act", and the filing of reports is MANDATORY pursuant to Section 5(b)(2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in 15 CFR Part 801.

**Penalties:** Whoever fails to report may be subject to a civil penalty of not less than \$4,450, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both (22 U.S.C. 3105). Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

**Respondent burden:** Public reporting burden for this BE-13D form is estimated to average 1.2 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing burden, to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Boad, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0035, Washington, DC 20503.

**Confidentiality:** The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in our report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through security monitoring of the BEA information systems.

#### FOREIGN PARENT AND UBO INDUSTRY CODES

Note: "ISI codes" are International Surveys Industry codes, as given in the *Guide to Industry Classifications for International Surveys, 2017,* available at <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>. See the Summary of Industry Classifications on page 10 of this form.

- 01 Government and government-owned or -sponsored enterprise, or quasi-government organization or agency
- 02 Pension fund Government run
- 03 Pension fund Privately run
- 04 Estate, trust, or nonprofit organization
- 05 Individual

## Private business enterprise, investment organization, or group engaged in:

- 06 Insurance (ISI codes 5242, 5243, 5249)
- **07** Agriculture, forestry, fishing and hunting (ISI codes 1110–1140)
- 08 Mining (ISI codes 2111-2127)
- 09 Construction (ISI codes 2360-2380)
- 10 Transportation and warehousing (ISI codes 4810–4939)
- 11 Utilities (ISI codes 2211-2213)
- **12** Wholesale and retail trade (ISI codes 4231–4540)
- 13 Banking, including bank holding companies (ISI codes 5221 and 5229)
- 14 Holding companies, excluding bank holding companies (ISI codes 5512 and 5513)
- 15 Other finance (ISI codes 5223, 5224, 5231, 5238, that part of ISI code 5252 that is not estates and trusts, and ISI code 5331)
- 16 Real estate (ISI code 5310)

- 17 Information (ISI codes 5111-5191)
- 18 Professional, scientific, and technical services (ISI codes 5411–5419)
- **19** Other services (ISI codes 1150, 2132, 2133, 5321, 5329, and 5611–8130)

## Manufacturing, including fabricating, assembling, and processing of goods:

- 20 Food (ISI codes 3111-3119)
- 21 Beverages and tobacco products (ISI codes 3121 and 3122)
- 22 Pharmaceuticals and medicine (ISI code 3254)
- 23 Other chemicals (ISI codes 3251-3259, except 3254)
- 24 Nonmetallic mineral products (ISI codes 3271–3279)
- 25 Primary and fabricated metal products (ISI codes 3311–3329)
- 26 Computer and electronic products (ISI codes 3341-3346)
- 27 Machinery (ISI codes 3331-3339)
- 28 Electrical equipment, appliances and components (ISI codes 3351–3359)
- 29 Motor vehicles and parts (ISI codes 3361-3363)
- 30 Other transportation equipment (ISI codes 3364-3369)
- **31** Other manufacturing (ISI codes 3130–3231, 3261, 3262, 3370–3399)
- **32** Petroleum manufacturing, including integrated petroleum and petroleum refining without extraction (ISI codes 3242–3244)

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#### **DEFINITIONS**

**Affiliate** means a business enterprise located in one country that is directly or indirectly owned or controlled by an entity of another country to the extent of 10 percent or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business enterprise.

#### Affiliated foreign group means:

- (1) the foreign parent,
- (2) any foreign entity, proceeding up the foreign parent's ownership chain, that owns more than 50 percent of the entity below it up to and including that entity which is not owned more than 50 percent by another foreign entity; and
- (3) any foreign entity, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 percent by the entity above it.

**Branch** means the operations or activities conducted by an entity in a different location in its own name rather than through an incorporated entity.

**Business enterprise** means any organization, association, branch, or venture that exists for profit-making purposes or to otherwise secure economic advantage, and ownership of any real estate that is not held for personal use.

**Country of residence** for individuals who do not reside in their country of citizenship is determined using the following guidelines:

- (1) Individuals who reside, or expect to reside, outside their country of citizenship for less than one year are considered to be residents of their country of citizenship.
- (2) Individuals who reside, or expect to reside, outside their country of citizenship for one year or more are considered to be residents of the country in which they are residing, except as provided in (3) below.
- (3) If an owner or employee of a business enterprise resides outside the country of location of the enterprise for one year or more for the purpose of furthering the business of the enterprise, and the country of the business enterprise is the country of citizenship of the owner or employee, then the owner or employee is considered a resident of the country of citizenship provided he or she intends to return within a reasonable period of time.
- (4) Individuals and members of their immediate families who reside outside their country of citizenship as a result of employment by the government of that country – diplomats, consular officials, members of the armed forces, etc. – are considered to be residents of their country of citizenship.

**Direct investment** means the ownership or control, directly or indirectly, by one entity of 10 percent or more of the voting interest in a business enterprise.

**Entity** (as used here, "entity" is synonymous with "person," as that term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government-sponsored agency).

**Foreign**, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

**Foreign direct investment in the United States** means the ownership or control, directly or indirectly, by one foreign investor of 10 percent or more of the voting securities of an incorporated U.S. business enterprise or an equivalent interest in an unincorporated U.S. business enterprise, including a branch or partnership.

**Foreign parent** is the FIRST entity incorporated outside the United States, proceeding up a chain of ownership that has 10 percent or more voting interest (directly, and/or indirectly through existing U.S. affiliates) in the new U.S. business enterprise

**Research and development** (R&D) is planned, creative work aimed at discovering new knowledge or developing new or significantly improved goods and services. This includes

- activities aimed at acquiring new knowledge or understanding without specific immediate commercial application or use (basic research);
- (2) activities aimed at solving a specific problem or meeting a specific commercial objective (applied research); and
- (3) systematic use of research and practical experience to produce new or significantly improved goods, services, or processes (development).

R&D does NOT include expenditures for costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project; market research; efficiency surveys or management studies; literary, artistic, or historical projects, such as films, music, or books and other publications; prospecting or exploration for natural resources.

**Ultimate beneficial owner** (UBO) means the entity, proceeding up the ownership chain that includes the foreign parent, which is not more than 50 percent owned or controlled by another entity.

**United States**, when used in a geographic sense, means the 50 states, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

**U.S. affiliate** means an affiliate located in the United States in which a foreign entity has a direct investment.

**Voting interest** is the percent of ownership in the voting securities of an incorporated business enterprise or an equivalent interest in an unincorporated business enterprise.

- In a **general** or **limited partnership**, voting interest is presumed to be divided evenly between the general partners, and limited partners are presumed to have zero voting interest, unless otherwise stated in the partnership agreement.
- In the case of a **limited liability corporation** (LLC), voting interest is presumed to be divided equally between the members (owners), unless otherwise stated in the articles of organization or in the operating agreement.

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# **SUMMARY OF INDUSTRY CLASSIFICATIONS (ISI codes)**For a full description of each classification, see <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>

Tot a full description of each classification, see www.bea.gov/flatcs2017						
Agric	ulture, Forestry, Fishing, and Hunting	3334	Ventilation, heating, air-conditioning,	5121	Motion picture and video industries	
1110	Crop production		and commercial refrigeration equipment	5122	Sound recording industries	
	Animal production Forestry and logging	3335	Metalworking machinery		Radio and television broadcasting	
	Fishing, hunting, and trapping	3336	Engines, turbines, and power transmission equipment		Cable and other subscription programming Wired and wireless telecommunications	
	Support activities for agriculture and forestry	3339			carriers	
Minin	ng	3341			Satellite telecommunications	
	Oil and gas extraction	3342	Communications equipment Audio and video equipment	5179	Other telecommunications Data processing, hosting, and related services	
2121	Coal Nonmetallic minerals	3344		5191		
	Iron ores	3345	Navigational, measuring, electromedical,	Finar	nce and Insurance	
2125	Gold and silver ores	0046	and control instruments	5221	Depository credit intermediation (Banking)	
	Copper, nickel, lead, and zinc ores	3346	Manufacturing and reproducing magnetic and optical media		Activities related to credit intermediation	
	Other metal ores Support activities for oil and gas operations	3351	Electric lighting equipment	5224	Non-depository credit intermediation, except branches and agencies	
	Support activities for mining except for oil and	3352	Household appliances	5229	Nandangeiton, branches and agencies	
	gas operations	3353	Other electrical equipment and components	5231	Securities and commodity contract	
Utilit	ies	3361	Motor vehicles	5238-	intermediation and brokerage Other financial investment activities and	
2211	Electric power generation, transmission, and distribution	3362	Motor vehicle bodies and trailers	0200	exchanges	
2212	Natural gas distribution	3363	Motor venicle parts  Aerospace products and parts	5242	Agencies, brokerages, and other insurance	
	Water, sewage, and other systems	3365	Railroad rolling stock	5243	related activities Insurance carriers, except direct life insurance	
Cons	truction	3366	Ship and boat building	72-70	carriers carcept direct life insurance	
	Construction of buildings	3369	Other transportation equipment	5249	Direct life insurance carriers	
	Heavy and civil engineering construction Specialty trade contractors	3391	Medical equipment and supplies	5252	Funds, trusts, and other financial vehicles	
	ifacturing	3399	Electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products Medical equipment and supplies Other miscellaneous manufacturing esale Trade, Durable Goods Motor vehicles and motor vehicle parts and supplies Furniture and home furnishing	Real	Estate and Rental and Leasing	
	Animal foods	Whol	esale Trade, Durable Goods Motor vehicles and motor vehicle parts and supplies Furniture and home furnishing	5310	Real estate Automotive equipment rental and leasing	
3112	Grain and oilseed milling	4231	Motor vehicles and motor vehicle	5329	Other rental and leasing services	
	Sugar and confectionery products	1220	parts and supplies Furniture and home furnishing	5331	Lessors of nonfinancial intangible assets,	
3114	Fruit and vegetable preserving and specialty foods	4233	Lumber and other construction materials		choopt copying mod works	
3115	Dairy products	4234	Professional and commercial		ssional, Scientific, and Technical	
3116	Meat products	4235	equipment and supplies	Servi	Legal services	
3117	Seafood product preparation and packaging Bakery products and tortillas	4236	Metal and mineral (except petroleum) Electrical and electronic goods	5412	Accounting, tax preparation, bookkeeping, and	
3119	Other food products		Hardware, and plumbing and heating		payroll services	
3121	Beverages	1000	equipment and supplies	5413	Architectural, engineering, and related services Specialized design services	
	Tobacco		Machinery, equipment, and supplies Miscellaneous durable goods		Computer systems design and related services	
	Bakery products and tortillas to the food products Beverages Tobacco Textile mills Textile product mills		•		Management, scientific, and technical consulting	
	Apparel		esale Trade, Nondurable Goods Paper and paper product	E417	services	
3160	Leather and allied products	4242	Drugs and druggists' sundries		Scientific research and development services Advertising, public relations, and related services	
3210 3221	Wood products Pulp, paper, and paperboard mills		Apparel, piece goods, and notions		Other professional, scientific, and technical	
	Converted paper products	4244 4245	Grocery and related product Farm product raw material		services	
3231			Chemical and allied products		gement of Companies and Enterprises	
3242 3243	Integrated petroleum refining and extraction Petroleum refining without extraction		Petroleum and petroleum products	5512	Holding companies, except bank holding	
3244	Asphalt and other petroleum and coal products	4248 4249	Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods	5513	companies Corporate, subsidiary, and regional management	
3251	Basic chemicals		esale Trade, Electronic Markets and		offices	
3252	Resins, synthetic rubbers, and artificial and synthetic fibers an filaments		ts and Brokers	Admi	nistrative and Support and Waste	
3253	Pesticides, fertilizers, and other agricultural		Wholesale electronic markets and	Mana	gement and Remediation Services	
	chemicals		agents and brokers		Office administrative services Facilities support services	
3254			il Trade		Employment services	
3255 3256	Paints, coatings, and adhesives Soap, cleaning compounds, and toilet		Motor vehicle and parts dealers Furniture and home furnishings	5614	Business support services	
	preparations	4431			Iravel arrandement and reservation services	
	proparations		Lieutionius and appliance	5615	Travel arrangement and reservation services	
3259	Other chemical products and preparations	4440	Electronics and appliance Building material and garden	5616	Investigation and security services	
3261	Other chemical products and preparations Plastics products	4440	Building material and garden equipment and supplies dealers	5616 5617 5619	Investigation and security services Services to buildings and dwellings Other support services	
	Other chemical products and preparations		Building material and garden equipment and supplies dealers Food and beverage	5616 5617 5619 5620	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services	
3261 3262 3271 3272	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products	4440 4450 4461 4471	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations	5616 5617 5619 5620 <b>Educ</b>	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services	
3261 3262 3271 3272 3273	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products	4440 4450 4461 4471 4480	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories	5616 5617 5619 5620 <b>Educ</b> 6110	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services	
3261 3262 3271 3272 3273 3274	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products	4440 4450 4461 4471 4480 4510	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b>	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance	
3261 3262 3271 3272 3273 3274 3279 3311	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills	4440 4450 4461 4471 4480 4510 4520 4530	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b> 6210	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services	
3261 3262 3271 3272 3273 3274 3279 3311 3312	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel	4440 4450 4461 4471 4480 4510 4520 4530	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b> 6210	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals	
3261 3262 3271 3272 3273 3274 3279 3311 3312	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b>	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers sportation and Warehousing	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6220 6230	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals	
3261 3262 3271 3272 3273 3274 3279 3311 3312	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers  sportation and Warehousing Air transportation	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b> 6210 6220 6230 6240 <b>Arts,</b>	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation	
3261 3262 3271 3272 3273 3274 3279 3311 3312 3313	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers  sportation and Warehousing Air transportation Rail transportation	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b> 6210 6220 6230 6240 <b>Arts,</b>	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related	
3261 3262 3271 3272 3273 3274 3279 3311 3312 3313 3314	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) Production and processing Foundries	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6230 6240 <b>Arts,</b> 7110	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries	
3261 3262 3271 3272 3273 3274 3279 3311 3312 3313 3314	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) Production and processing Foundries	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Healt</b> 6210 6230 6230 6240 <b>Arts</b> , 7110	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related	
3261 3262 3271 3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cuttery and handtools Architectural and structural metals	4440 4450 4461 4471 4480 4510 4520 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b> 6210 6220 6230 6240 <b>Arts,</b> 7110 7121 7130	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services Eth Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions	
3261 3262 3271 3272 3273 3274 3279 3311 3312 3313 3314 3315 3321 3322 3323 3323 3324	Other chemical products and preparations Plastics products Rubber products Clay products and refractories Glass and glass products Cement and concrete products Lime and gypsum products Other nonmetallic mineral products Iron and steel mills Steel products from purchased steel Alumina and aluminum production and processing Nonferrous metal (except aluminum) production and processing Foundries Forging and stamping Cutlery and handtools Architectural and structural metals Boilers, tanks, and shipping containers	4440 4450 4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850 4863	Building material and garden equipment and supplies dealers Food and beverage Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Nonstore retailers Sportation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas	5616 5617 5619 5620 <b>Educ</b> 6110 <b>Heali</b> 6210 6230 6240 <b>Arts,</b> 7110 7121 7130 <b>Acco</b> 7210	Investigation and security services Services to buildings and dwellings Other support services Waste management and remediation services ational Services Educational services th Care and Social Assistance Ambulatory health care services Hospitals Nursing and residential care facilities Social assistance Entertainment, and Recreation Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries mmodation and Food Services Accommodation	
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#### **MANDATORY — CONFIDENTIAL**

## SURVEY OF NEW FOREIGN DIRECT INVESTMENT IN THE UNITED STATES FORM BE-13E

(2019 FYE Cost Update for Projects Originally Reported on Forms BE-13B and BE-13D)

	oject Name, BEA ID and om the letter you received:	Project Name:	1	
			Month Day Year	
		BEA ID:	3 101 1 Transaction Date: 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
		N	Name and mailing address of U.S. Business Enterprise	
Electronic filing:	Go to www.bea.gov/efile for de	etails 01	Company Name	
Fax reports to:	(301) 278-9504	01	011 In Care Of	
Mail reports to:	U.S. Department of Commerc Bureau of Economic Analysis	е	1	
Direct Investment Division, BE 4600 Silver Hill Road		:-49(NI)	Attention 1	
Washington, DC 20233  Deliver reports to: U.S. Department of Commerce Bureau of Economic Analysis Direct Investment Division, BE-4600 Silver Hill Road			013 Street 1 1	
		-49(NI)	014 Street 2 1	
	Suitland, MD 20746	01	015 City State 2 7 3	
Assistance:	E-mail: be13@bea.gov Telephone: (301) 278-9419 Copies of form: www.bea.gov/	be13	Country 4	
Due date: No later t	han 45 days after the request d	ate.		
Who must report: A final data are collect		y a U.S. business	ss enterprise that previously filed a BE-13B or BE-13D each year until	
Purpose: This survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing				

**Purpose:** This survey collects data on the acquisition or establishment of U.S. business enterprises by foreign investors and the expansion of existing U.S. affiliates of foreign companies to establish a new production facility. The data collected on the survey are used to measure the amount of new foreign direct investment in the United States, assess the impact on the U.S. economy, and based on this assessment, make informed policy decisions regarding foreign direct investment in the United States.

**Authority:** This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended), hereinafter "the Act", and the filing of reports is MANDATORY pursuant to Section 5(b)(2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in 15 CFR Part 801.

**Penalties:** Whoever fails to report may be subject to a civil penalty of not less than \$4,450, and not more than \$44,539, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both (22 U.S.C. 3105). Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

**Respondent burden:** Public reporting burden for this BE-13E form is estimated to average 45 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing burden, to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, 4600 Silver Hill Road, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0035, Washington, DC 20503.

**Confidentiality:** The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process. Per the Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through security monitoring of the BEA information systems.

## **BE-13E – Instructions and Contact Information**

INIC	TRUCTIONS							
INSTRUCTIONS  Monetary Values: Report in U.S. dollars rounded to thousands (omitting 000).						Mil.		
EXA	MPLE – If amount is \$1,334,891.00, report	as				1.	335	,000
Est	imates: If actual amounts are not available	e, supply	y estimates and spe	cify in the notes section.				
Ret	ention of copies: Retain a copy of each	BE-13	report for three year	s beyond the report's original due date.				
Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.  Retention of copies: Retain a copy of each BE-13 report for three years beyond the report's original due date.								
Prov	NTACT INFORMATION vide information of person to consult ab	out this	report:					
021	Street 1			Telephone Number		Extens	sion	
022	Street 2			Fax Number 2		3		
023	City 1	State 2	Zip 3	E-mail Address				
	Country 5							
cel The	RTIFICATION  undersigned official certifies that this reporturate including estimates that may have been strongly and the control of the cont	ements sonal inf t has be	and to inform you a ormation.  en prepared in accoded.	encrypted message to discuss questions relating bout secure messages. When communicating wordance with the applicable instructions, is comp	vith BEA I	oy e-ma	iil, pleas	se
	Signature of Authorized Official		Date	Telephone Number  1		Extens 2	sion	
025	Name 1		Title 2	Fax Number 3 ()				

Page 2 FORM BE-13E (REV. 01/2020)

BE-13E - Project information opuate	
Please provide updates to the information reported on a previously filed BE-13B, BE-13D, or BE-13E:	Marilla Barray
	Month Day Year
What was the end date for the fiscal year ending in 2019?	//2019
2 Was this new business or facility under development, as of the date given in 1 ?	
<sup>508</sup> 1 Yes	Month Day Year
No, the project has yet to begin  No, the project is complete – Provide completion date	2
	/
allo	\$ Bil. Mil. Thous. Dols.
3 What is the total expected cost associated with setting up this new operation or facility?	1 ,000
What is the total expected cost associated with setting up this new operation or facility?  Include actual completed and projected future expenditures	,000
4 What are the actual completed expenditures and updated projected future expenditures, by fiscal year?	76.
Only include leases until the business is fully operating.  Figal Year  F	\$ Bil. Mil. Thous. Dols.
Provide actual cash or in-kind outlays, not depreciation.      Use the business's fiscal calendar for determining year.	,000
EUN : STORM SURVE	,000
ical for lively aforms ssi	,000
What is the total expected cost associated with setting up this new operation or facility?  Include actual completed and projected future expenditures.  What are the actual completed expenditures and updated projected future expenditures, by fiscal year?  Only include leases until the business is fully operating.  Provide actual cash or in-kind outlays, not depreciation.  Use the business's fiscal calendar for determining year.  This historical for survey to making the first order of the first order ord	,000
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and 13 whelpi	,000
555 1	,000
106,013	,000
inny.	,000
557 1	,000
558 1	,000
559 1	,000
Sum of all yearly expenditures in 4:	,000
This should match the total reported in 3	
The difference is currently:	,000
5 How much of the expenditures (reported in 4 ) for the fiscal year ending in 2019, are for:	\$ Bil. Mil. Thous. Dols
<b>A. Land?</b>	,000
B. Property, plant, and equipment? Include construction. Exclude land	,000
C. Intellectual property rights?	,000
D. Fees, taxes, permits, and licenses?	,000
E. Other costs? Describe in notes section on page 2	,000
Sum of 5 A through 5 E: 757	,000
This should match the expenditures for 2019 reported in 4  The difference is currently:	,000
DETUDN TO COVED DAGE FOR FILING INSTRUCTIONS	

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